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THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW.

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WALKS IN THE ORIENT.*

Record of a Tour of the Orient with Observations on the manner in which the Jewelry Business is conducted in Egypt, Syria and Turkey.

BY CHAS. S. CROSSMAN.

(Commenced in issue of June 23, 1897.) PART VI.

CONSTANTINOPLE.

WE come now to the seat of Government of the Turkish Empire, and while political questions are outside the scope of these articles, it may not be amiss to touch on one or two points that will give us a better understanding of the conditions that exist here. The admirable adage that to understand all is to pardon all is of almost universal application, but the one exception to it would seem to be the Government of Turkey under the present regime, or as it may be more accurate to say under the present system; and to understand that system is to condemn it. Now I pretend to understand it but little, but I came into close touch with those who have lived here a long time and do understand it, and from them I gathered much useful information. One of them, an American resident of 30 years, was in litigation with a native and so had an opportunity for knowing the working of the so-called courts. Everything is based on money or as the Turks call it "backsheesh," and my American friend said he had no hope of getting any satisfaction. The devious ways of getting money without value seem to be more than anyone but a Turk could think of. I will give an instance related to me while I was in Constantinople.

It was not very long ago that a minister, who is not now in office, owed a large sum of money to a Greek in Constantinople. The Greek made repeated efforts to collect his money and at last went to the minister's private residence. In reply the minister said "Come with me and I will drive you to the office." They went together in an open carriage and the minister parted from the Greek at his office with great ceremony. A few days afterward the Greek complained that he had not been paid. "You are already paid," replied the minister, "by my driving you to my office." The hint was enough. The Greek at once made overtures to those who were trying to obtain contracts from the department over which the minister presided, and the fact of his having been seen cheek by jowl with the minister secured him in open bribes within a few weeks more than double the

INTERIOR OF CHOHADJI KHAN, SHOWING ROOFS OF SMALL SHOPS IN THE CENTRAL COURT.

ANOTHER INTERIOR VIEW IN THE SAME KHAN, SHOWING WORK-SHOPS IN THE COURT.

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Theodore W. Foster, F&B.

Successor to FOSTER & BAILEY,

Silversmith and Manufacturing Jeweler,

100 Richmond St., Providence. R. I.

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1103 Gold Plate
1105 Gold Plate Roman
1482 Sterling Silver

With Stone
1240 Gold Plate
1241 Roman
1485 Sterling Silver

Without Stone
1238 Gold Plate
1279 Roman
1479 Sterling Silver

While placing on the market the largest and finest line of **Sterling Silver Novelties** to be found on this continent, we have not been idle with our **Superb line of Gold Filled** and **Gold Front Lockets.**

The best and cheapest line to be found is in our large stock.

Do not fail to see or call for our new goods.

Bracelets.

As for **Gold Filled, Gold Plated and Sterling Silver Bracelets,** we say that they are more in favor than ever and our line is full and complete. We make **every size and style of finish.** We remind the Trade that **we guarantee every piece** to give perfect satisfaction.

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There is hardly a man in this great country who does not wear a **watch chain** of some kind.

We find that the patterns most called for are of simple and neat design, such as single and double curb, rope, etc.

We have a nice clean variety of the staple patterns, including a **good line of Dickens.** Also **Silk Vest Chains** with **fine Heavy Plate and Gold Filled Mountings.**

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Who can show a more extensive and beautiful line of Sterling Silver Manicure Goods, Toilet Articles and Novelties?

Small Gold Front Ear Rings and Bar Pins, Hair Chain Mountings, Link Buttons, Mount Hope Buttons are all found in our line.

The Sale

of 267 **Roll Top Work Benches** within the past FIVE months, is sufficient proof to us that the jewelers of this country know a good thing when they see it. Otherwise, they would not, as many have, sent a second order. There may be lower priced benches, but when quality is considered there is no comparison.

A Solid Oak Roll Top Work Bench at $16.00 net F.O.B.

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Ask your jobber for the **"AMERICAN BEAUTY,"** and if he does not have it, send to us for one, as we can supply you on demand.

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That we are prepared to fill orders from catalogues published by any reputable wholesale house in this country, at the prices quoted therein, with PROMPTNESS and ACCURACY. We believe that we can fill a larger order of watchmakers' tools and material from the stock on our own floors than can be done by the firm issuing a catalogue. While it costs a great deal of money to carry a stock like this, yet this has been our **reputation maker.** We are bidding for your patronage on the grounds of prompt service and prices as low as anyone else can give you.

Please state from what catalogue you have made up your order. This will save us a great deal of time, and insure speed and accuracy in filling the same.

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which we have sold during the many years of their existence are adequate proof of their uniform excellence. They are

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Guaranteed now for 20 years. Prices unchanged, quality higher than ever.

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(in our last advertisement) all about the blanks used in the justly famous Rogers & Hamilton Ware. Now, a few words as to our process of plating.

Having the best of foundation in blanks, that in their perfection defy criticism, we have, after years and years of study, perfected a process of plating that amply bears out our claim, **"Our Ware Wears Well."** The main feature of this process is that every spoon or fork we manufacture is extra heavily plated on parts most exposed to wear. The extra heavy plating, however, is so carefully calculated that it does not in the least disturb the equilibrium or even weight, of the piece. Moreover, to obtain an unusual hardening of the silver, we go to the trouble of burnishing our ware more thoroughly than, perhaps, any other firm in our line, and it is that careful burnishing process, procuring the utmost hardening of the silver, that makes the silver on every part of every piece we make **"Wear Well."**

It then depends solely upon a satisfactory finish to produce a perfectly plated piece. The finish of our ware is of the kind that attains this very result.

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"OUR WARE WEARS WELL."

This is a Dish that Sells

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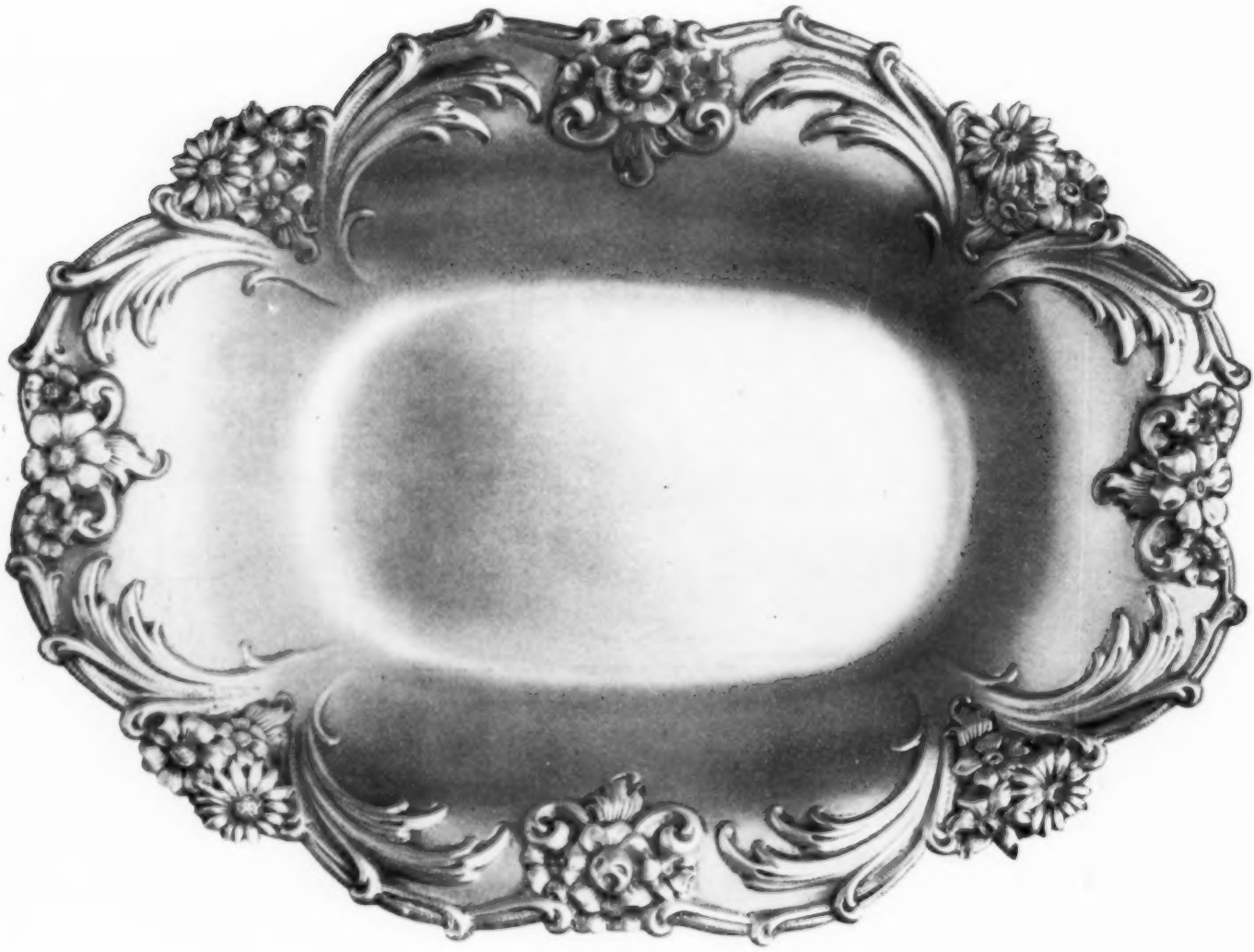
Spring Trade.



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Silversmiths,

FACTORIES, WALLINGFORD, CONN.

BRANCHES: 226 5th Ave., NEW YORK. 109 Wabash Ave., CHICAGO. 120 Sutter St., SAN FRANCISCO.

sum to which he was entitled. No public works can be commenced or business established unless a good proportion of the amount proposed to be spent be first paid to the officials. In Turkey there is no redress whatever, while we for similar offenses have redress in the ballot box and the public press and can turn over things occasionally. But no more of Government matters, except to say that the taxes which are an extortion are all collected by those tax gatherers who will pay the most for the privilege, which means robbery of the common people on every hand. That is Turkey to-day as I found it and saw it, and although my stay in the Turkish dominions amounted to scarcely six weeks, I was in close touch with some of the brightest and best posted of American residents and had many opportunities afforded me of seeing things as they are.

But we are in Constantinople as sightseers, and so let us look about us. We find the city contains about 1,000,000 inhabitants and is divided by water into three parts, two of them being in Europe and one in Asia. Comparing Constantinople with New York we will call the Asiatic side, where Scutari is located, Brooklyn. Scutari contains about 50,000 inhabitants and is the place Florence Nightingale made famous during the Crimean war as the hospital she was in is located there. The Bosphorus at this point is perhaps three times as wide as the East River. Above Scutari are small villages, which we will say represent Greenpoint and Long Island City, in the upper part of which is the Tower of Asia, where Darius crossed with his legions of 700,000. Near by is the Black Castle that Gen. Lew Wallace has made famous by laying here the scene with Irene, in his book, the "Prince of India. Then call Stamboul, or old Constantinople, Manhattan Island, with Seraglio Point for the Battery and the old city wall running across 14th St., and nothing but cemeteries and barracks outside the walls. Nearly all the large mosques are in Stamboul, including the famous St. Sofia, the oldest church in the world and one of the largest, now a mosque and robbed of all its beautiful pictures and mosaics and mutilated by the destroying hand of the Turk to completely obliterate all traces of Christianity. One cannot help feeling a sense of awe as he goes up the long, winding incline of stone instead of stairs, built nearly 1,500 years ago, to the large gallery which alone would make a half-dozen good sized churches.

But we are diverging and will leave and cross the Golden Horn to Gallatea and Pera on the heights back of it. In the latter place are situated all the embassies, hotels, shops and stores that cater to European trade, and here are located all the large jewelry dealers who get the greater part of their business from the 100,000 or more European residents. These houses are not conducted by Turks but by Armenians, Greeks and French. Nearly all of these houses are located on the Grand Rue de Pera, which by its name one would think was like a Paris boulevard, but as a matter of fact only the upper end of it is worthy the name of a street, and at the point where most of the jewelers are it is quite narrow with barely room for two carriages to pass; the street terminates in steps which go down the hill to the narrow and dirty streets of Gallatea. We add the word dirty, for outside of Pera the street cleaning is done by dogs, and it is not for the want of dogs that the streets are not clean. The present conditions in Turkey and especially in Constantinople are not conducive to good business, as since the massacre of August, 1896, when probably upwards of 10,000 Armenians were slaughtered in one day, among them many in the jewelry trade, the streets have been patrolled by small squads of soldiers, and this together with the Greco-Turkish war practically killed business, and some of the larger Armenian houses do not display their stock of diamond goods openly. All foreigners are, of course, under the protection of their embassies.

The largest jewelry house in Constantinople is that of Tchiboukdjian & Co., an Armenian firm located in the Grand Rue de Pera under the offices of the American legation which are upstairs. Dr. Hatchdoor, an American dentist across the street, kindly acted as interpreter for me after my introduction to the firm by Mr. Ridde, the secretary of our legation. This firm make a specialty of enameled Turkish jewelry, spoons and small wares, made mostly in silver and gilded. They are very proud of their certificate of award from the Chicago Exposition and they may well be for they merit it in the varied and beautiful designs they originate. Bring before the mind all the colors and combinations that appear in Turkish rugs and you have an idea of their enamel work. They sent to the Chicago Fair also a model in silver which cost them $7,000 to make, of the famous drinking fountain erected by the Sultan Ahmed 400 years ago. It is the handsomest drinking fountain in Turkey and probably in the world. It stands near St. Sofia in Stamboul. The firm are also large dealers in precious stones. M. Saury is also on the Grand Rue and is the leading French house. I found a good friend in Frederic Neubaurer, of this house, who had many years ago resided in Buffalo (you see Buffalo has the call again). He said his house ordinarily did a large business in diamonds and precious stones, but business was very quiet since the war. The Paris fad of "cabochon" cut stones was very popular and he showed me many rubies, sapphires and emeralds cut *en cabochon*. Mr. Saury has a shop with a number of workmen and makes a good deal of his gold stock, but imports from both France and Germany.

Just here I will speak of Turkish time which is still in use with Mohammedans, and which Mr. Neubaurer explained to me. The public clocks have two dials and give both times. The Turkish day always commences at sunset and, of course, the clock or watch intended to keep Turkish time has Turkish characters on the dial and must be changed every day. This method of keeping time was and is to-day to a certain extent a necessity with the Oriental, as he needs to know when it is sunset both for the purpose of religious worship and of closing all business, for he doesn't believe in doing business after sunset. We must bear in mind we are in a country where, as Dr. Hepworth recently said after traveling through Turkey, "the people are living in the 16th century," where electric lights and the telephone are not allowed, where there is no machinery of any kind, and burdens in the cities are carried on the backs of men. In the old days, when business was carried on entirely in Khans (pronounced Hans), they all closed at 12 o'clock at night, Turkish time, or sunset, the gates of all the cities and towns being closed at the same hour. They arranged their business to be consummated before that time. Mr. Neubaurer told me that it was judicious to stay in out of the streets at night, and I took the hint. As far as I could make out,

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To Secure a

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Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*

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PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

the watchman was pounding the paving stones with his long staff every few steps and seemed at night to have the right of way. Mr. Neubaurer informed me also that the Germans were the first to introduce the manufacture of jewelry in the modern way into Constantinople, about 1850, and that now there are many shops equipped with modern tools and turn out good work, the workmen being mostly Greeks and Armenians. Richard Kroecker, Ekmehjian Frères and Kapamaajian Frères are also large jewelry houses on the Grand Rue.

Now let us go down the hill to Gallatea and cross to Stamboul by walking over the Pontoon Bridge across the Golden Horn, about one quarter of a mile wide and covered with half worn-out planks. We pay 10 paras. The para is a mean little copper coin, so thin that most of them are more or less bent or crooked. A few minutes' walk brings us to an Oriental babel like Cairo, that we have suddenly dropped into, but without stopping we go on, and ascend quite a steep grade and turn many times, pass many small shops and come to the extensive jewelry bazaars and Khans of Stamboul. A few words regarding the Khans may not be amiss. Some of these still exist here in their original form, and are locked up at night and guarded the same as has been done for centuries. There is nothing very mysterious about them. They are simply what we would call in America a business building, only they have a central court like nearly all buildings in Europe. They are about the height of two or three of our stories, but are without windows, except in the modern Khans. The old ones have no roofs. The modern ones have windows in the roofs over the central court. The rooms in these buildings are valid property and are bought and sold like any other real estate. One of the oldest Khans in Stamboul is the Chohadji Khan, which is occupied mostly by working jewelers. It is, perhaps, 200 ft. square, of the height of 2½ of our stories and is very massive. I was reminded as I went into it of the entrance to the shops in the court at No. 19 John St., New York, where, if you went up stone steps to a stone gallery into which the shops open, instead of going into a building, you would have a good idea of a Khan, so far as its general form goes. It has no roof. The entrance is paved with rough cobble stones and a shoemaker and a coffee shop are on one side, and the court is filled with old buildings used as shops. The grass grows in the cracks of the wall and the place is dirty and illkept, but in Stamboul it is a good building. In some places the stone floor, which is about four inches thick, is worn through. This Khan is said to be 300 years old. From the Khan it is but a few steps to the Grand Bazaar, which, when repaired and completed, will be the largest and best building of its kind in the Orient. It is in a uniform style. It was nearly destroyed by the earthquake of 1894, when about 1,000 people were killed without any warning. The part which the jewelers occupy is only partially rebuilt, and the larger part of the jewelers' trade is carried on in the smaller bazaars and nearby Khans.

(To be continued.)

Edwin F. Bertolette has filed a caveat against the probate of the will of Mrs. Susan E. Acker, who was the widow of Joseph S. Acker, who at one time conducted a jewelry business in Westchester, Pa.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET,

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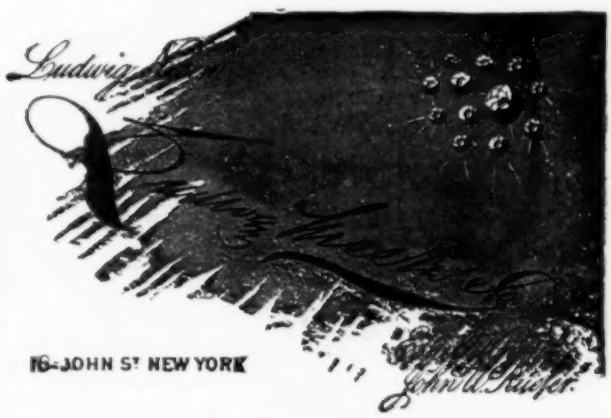
We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



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Cutters of American Gems and Fine Miniature Glasses.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

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OTHER PRECIOUS STONES, PEARLS, ETC.,

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The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE, NEW YORK.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

The brilliancy of current fashions cannot fail to strike any one who studies the New York shops. The brightest of colors prevail in hats and flowers; glittering galons, jeweled and sequined, in innumerable yards, are ready for the trimming of mantles and gowns; dress silks shine and glisten with a radiance and coloring never surpassed, and the jewelers have kept step in Fashion's procession by the use of an increasing variety of stones, precious and semi-precious, set in such a way as to display their light and color to the utmost.

* * *

The tendency toward almost barbaric splendor is shown in the new India decoration, brought out among Easter novelties. In this rough gold finish on silver are embedded gems of many colors.

* * *

The India decoration appears most prominently among articles of personal adornment and use, including brooches, bracelets, belts and girdles, chatelaine attachments, match boxes, purses, etc.

* * *

Unique and exceedingly rich among new brooches are those for which a bit of the natural pearl formation furnishes the central ornament. This formation consists of a conglomerated mass of partly developed pearls and its irregular outlines give the designer an opportunity for graceful and unusual effects in the India gold setting which may be plain or oftener is enriched with colored stones.

* * *

A highly original girdle of silver gilt in the India style consists of a narrow waist band from which depend, at the front and in the back, triangular shaped pieces, the whole in an open work Greek pattern. Emeralds and spinels stud the gold, and the effect over a silk or satin gown in evening shades would be most striking.

* * *

The India style lends itself most appropriately to bangles and bracelets. A wide band dotted thickly over with turquoises furnishes a good example of its effectiveness.

* * *

For the Summer girl the bar pin has taken on new favor and is seen in all kinds of sporting designs, including golf sticks, riding crops, and more especially the French and coaching horns. These latter, by the way, measure some three inches in length.

* * *

The war talk has had its influence. Old Glory scarf pins are provided for the patriotic and miniature guns, swords, etc. furnish the decoration of belts for the warlike.

* * *

An Old Glory spoon should not be lacking in the souvenir collection. These spoons can be had in different sizes in silver or gold, with the flag enameled in colors either in the bowl or on the handle.

* * *

Cameos are again talked of.

ELSIE BEE.

Precious Stones: London Market

HATTON GARDEN, London, Eng., April 2, 1898.

Emeralds are still wanted. American buyers are willing to pay fancy prices for the choicest stones and there are not enough to hand. Commoner varieties are lower in price, so that the premium upon the stone need not be paid excepting upon the finer specimens.

Among other expensive stones sapphires are in good variety and selling freely. Some fine specimens (oval) for sleeve links are being shown, and would make up into really recherché goods; they are of course offered in matched sets.

A firm of dealers doing a large business in fancy stones of all grades allowed me a day or two ago to inspect their latest novelties. I sketch a couple of specialties from

HEMATITE AND CRYSTAL. JADE OR LAPIS LAZULI.

RONDELLE. CARVED AND ENGRAVED.

memory. The hematite rondelle is for stringing, I presume for mourning or semi-mourning jewelry. The contrast between the polished black and the crystal cutting through it is very effective. The quatrefoil, carved from solid jade or lapis lazuli, has a hole in the center for insertion of diamond or other gem; these are being sold for brooches and pendants. I am sorry I am not permitted to state the name of the firm supplying these and other higher class goods to the New York market.

R. F.

Notes From London.

There is a story of a parvenu who declared he would have his watch case made of 25-karat gold. Some stone dealers have complained that New York buyers are almost as hard to please. Trade would be better if there was more demand for lower class goods.

Long watch chains are still being worn and it is to be hoped will remain so. The "chains" measuring an inch or two, recently in vogue, did not give much work to the manufacturer.

The vexed question between wholesalers and retailers as to the former supplying single articles to consumers is still being discussed. Whatever is done it is certain the practice will continue—if not openly, "under the rose." A case occurred lately in which a gentleman buying some flat ware at a wholesale house (with an introduction from a retailer) found he could have purchased the goods at nearly sixpence an ounce less at the "co-operative" stores!

R. F.

D. Urwitz, Wilkesbarre, Pa., has removed from 45 S. Main St. to the old jewelers' corner, Weitzenkorn building, where he has laid in a new stock of jewelry.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

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OTHER PRECIOUS STONES AND PEARLS.

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FINE PEARLS A SPECIALTY.

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OUR NET CASH PRICES ARE EXTRAORDINARILY LOW.

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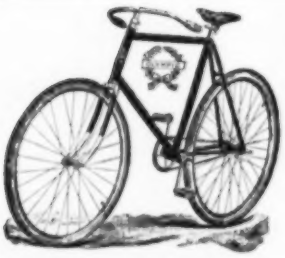

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THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
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NEW YORK AND LONDON.

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Brassus, Switzerland. **21 & 23 Maiden Lane, N. Y.**

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PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

Leys Trout & Co. Leys Trout & Co.

Manufacturers of

Jewelry and Novelties,

Prescott Bldg., - - - John St., N. Y.

OPTICAL BOOKS.

Send for new catalogue just issued by the JEWELERS' CIRCULAR PUBLISHING CO., 189 B'way, N. Y.

U. S. Exports of Clocks and Watches to Latin America.

WASHINGTON, D. C., April 5.—The exports of clocks and watches from the United States to the Latin-American countries for the month of December, 1896 and 1897, and years 1896 and 1897, the statement being corrected to Feb. 1, 1898, were as follows:

Articles and Countries.	December.		Twelve months ending December.	
	1896.	1897.	1896.	1897.
	Values.	Values.	Values.	Values.
Clocks and Watches (*Relojes de pared y de bolsillo; Relogios de parede e de bolso; Pendules et montres*):				
Central America	$1 687	$719	$13,095	$9,753
Mexico	1 944	1.017	42,437	20,660
Argentina	3,177	2,873	41,717	22,612
Brazil	1,424	5.007	71,458	35,697
Other South America	6,666	9,749	113,834	93,978
Total	$14,898	$19 455	$282,541	$182,700

A Late but Worthy Obituary of a Sterling Old Jeweler.

PLATTSBURGH, Pa., April 9.—William Reed died on Feb. 26 at his residence here, aged 75 years. Mr. Reed was born in Lanark, Ontario, Canada, and was of sturdy Scotch ancestry. When 15 years old he removed to Burlington, Vt., and served an apprenticeship of six years at the jewelers' trade.

In 1843 he came to Plattsburgh and opened a jewelry store, in which business he was engaged till his death. For 55 years he was closely identified with the business interests of this place, as a citizen and public officer in various capacities. Mr. Reed filled many public offices, both by election and appointment. For 12 years he was a member of the Board of Trustees, overseer of the poor, town auditor, supervisor, and a member of the Board of Alms. In 1886 he received his commission from President Cleveland as Collector of Customs of the District of Champlain, which position he held for four years. While in all these public stations Mr. Reed's deep interest for the public good and welfare was always manifested, and his uprightness and probity were never questioned.

As a friend he was always to be relied upon, courteous, faithful, kind and true and generous almost to a fault. As a man, honor he personified, noble and upright.

United States Trade with Colombia.

WASHINGTON, D. C., April 6.—M. Villiers, acting Consul General of Great Britain at Bogota, in a recent report to the of his Government to the active efforts that are being made by the United States to extend its trade in Colombia. In this connection he mentions the leading position held by the United States in the traffic in iron, steel, railway materials, and rolling stock, bridges, etc.; not only in the heavy materials, but also in such small articles as steel, tools, saws, files and rasps, meat choppers, wire nails, etc. Architectural sheet ironwork, barbed wire, bicycles, sewing machines, clocks, false jewelry, candles, and electrical appliances are also largely supplied from the United States, but in cotton, linen, or cloth goods there is a comparatively small trade.

March Imports of Precious Stones at the Port of New York.

The report of Jewelry Examiner Mindil made last week to Appraiser Wakeman, of the Port of New York, shows the following values of goods passed through the department of precious stones during the month of March, 1898, and for the corresponding month in 1897 under the Wilson bill:

	1897.	1898.
Precious stones, cut	$33.957.80	$481,007.76
Precious stones, uncut	68,202.80	239,808.35
Totals	$102,160.60	$720,816.11
Total cut and uncut from August 1, 1897, to April 1, 1898		$8,541,429.50
Total cut and uncut from August 1, 1896, to April 1, 1897		1,933,877.02
Increase under Dingley bill		$6,607,552.02
Duty from precious stones under Dingley law, August 1, 1897, to April 1, 1898		546,540.35
Duty for corresponding period under Wilson law		310,361.81
Balance in favor Dingley law		$236,178.54

MYERS OF NEW YORK.

Our **BARGAIN BULLETIN** FOR APRIL is full of good things.

We quote from our **Material Department,** **Genuine American (Waltham)** **MAINSPRINGS**

AT A SPECIAL REDUCED PRICE.

The American Waltham Watch Co. will hereafter enclose their world-renowned Mainsprings in a paper box of improved design.

We have purchased all their stock on hand, wrapped in boxes similar to illustration herewith, easily recognized as the familiar spring used by the trade for many years.

This price remains and holds good only while the stock lasts. This is like buying Government bills at a temporary discount. All sizes on hand at present, for Elgin or Waltham Movements. Order an assorted gross.

Former price, **$10.50** per Gross, or **$1.00** per Dozen.

Our price, **$7.20** net Cash.

$8.00 per Gross, less 10 per cent. for immediate Cash.

75 cts. per Dozen, less 10 per cent. for immediate Cash.

Our Watch Material Department **is complete in every detail,** and our prices **always the lowest.**

Refer to our April BARGAIN BULLETIN or Supplement to Catalogue '98, Just Issued.

S. F. MYERS CO., 48-50 Maiden Lane, New York.

Tariff Decisions.

BRONZE STATUARY.

The Board of United States General Appraisers have overruled the protest of Chas. L. Tiffany against the Collector's decision on bronze statuary imported in October and November, 1895. Mr. Tiffany claimed the goods were exempt from duty under Par. 575, 585 and 452 of the Wilson tariff law.

PASTE JEWELRY.

The Board also overruled the protest of Bloomingdale Bros. against the duty assessed on paste jewelry imported last February. No evidence was presented to the Board to support the protest and that body find that the merchandise consists of (1) articles of paste, metal and compounds of pyroxyline, metal being the component material of chief value, (2) articles of jewelry, and (3) finished articles composed of compounds of pyroxyline. The Board hold that the articles were properly assessed for duty at 35 and 45 per cent. under paragraphs 177, 336 and 15 of the Wilson bill. The protest is overruled on all grounds.

OPERA GLASSES.

In deciding a protest of Leon J. Glaenzer involving the classification of merchandise imported Dec. 3, 1891, Nov. 4 and Dec. 7, 1897, the Board find that certain goods in the invoice are opera glasses composed of metal and shell, of which shell is the component material of chief value, and sustain the claim that they were dutiable at 40 per cent. under the act of 1890.

GLASS BLANKS.

The Board on Classification of the United States General Appraisers handed down a decision on the protest of Fensterer & Ruhe against the Collector at New York on an invoice of uncut and uncolored glass blanks. This decision is similar to the one affirmed by the United States Circuit Court for the Southern District of New York in a suit against the importers in the present case. The question the Court had to consider then was whether the glass blanks were to be classified with glassware or with manufactures of glass under these respective paragraphs; at any rate they ruled that they seemed to be materials for glassware rather than glassware itself. The Board in the present case held that the goods in the casks or cases herein described are dutiable at 35 per cent. under paragraph 102, act of August, 1894, or at 45 per cent. under paragraph 112, Act of July, 1897, as the case may be, and the protest was therefore overruled.

MUSIC BOXES, ETC.

Another decision was on the protests of B. Illfelder & Co. and Geo. Borgfeldt & Co. against the decision of the Collector at New York on invoices of harmonicas and other musical instruments, which were assessed for duty as musical instruments at 45 per cent. under paragraph 453, Act of July, 1897, but were claimed by the importers to be dutiable as toys at 35 per cent. under paragraph 418. The goods in question consist of jewsharps, music boxes, harmonicas, mettallophones and articles of a smiliar character, chiefly used by or for the amusement of children. The Board held that the goods were musical instruments, having at least one full octave, or playing, or capable of playing a musical air, and that the goods are also toys, and further held that the provision for musical instruments is more specific than that for toys not specially provided for, and overruled the protests accordingly.

Interesting Decision as to the Classification of Imitation Precious Stones.

A decision handed down by the Board of Classification of the U. S. General Appraisers, Thursday, though on an old case and one pertaining to the Wilson tariff law, is interesting, as it indicates, so many believe, the opinion of the Board in the classification of certain kinds of encrusted stones, under the present tariff, cases involving which are now awaiting the decision of this body. The Board in a recent case of Albert Lorsch & Co. found similar stones to be imitations of precious stones and overruled the contention of the Government that they were manufactures of metal and paste or manufactures of paste. Albert Lorsch & Co.'s case was sustained in the United States Circuit Court by default, but the Government continued to hold to their own classification pending a decision on a new test case.

The case last week decided was on the protests of Rudolphe Buhler and Treibs Bros. from the ruling of the Collector on imitation stones, etc., imported Feb. 10 and Aug. 13, 1896. The Board's opinion, written by Judge Tichenor, says that they find:

(1) That the merchandise in question . . . which was returned as "manufactures of metal and paste 25 per cent." and as "mfrs. paste 25 per cent." are oval forms of deep red glass in imitation of rubies with one convex faceted surface, the other flat and decorated with inlaid or encrusted figures in metal so arranged as to simulate diamonds in gold setting.

(2) That the merchandise . . . returned by the appraiser as "mf. min. subs. 30 per cent." consists of cylindrical pieces of agate about 4 inches long and ¼ of an inch in diameter, which are designed for, and are suitable for use as handles of button hooks and for the purposes other than penholders and were not furnished with metal tips so as to make them suitable for the latter use.

The articles covered by our first finding of fact differ from, and are something more than, any known precious stone. They are manufactured glass and metal. The protests which claim that the first named merchandise is dutiable at 10 per cent. ad valorem, under paragraph 338 and the other at 25 per cent. ad valorem under paragraph 169 of the act of August 28, 1894, are overruled.

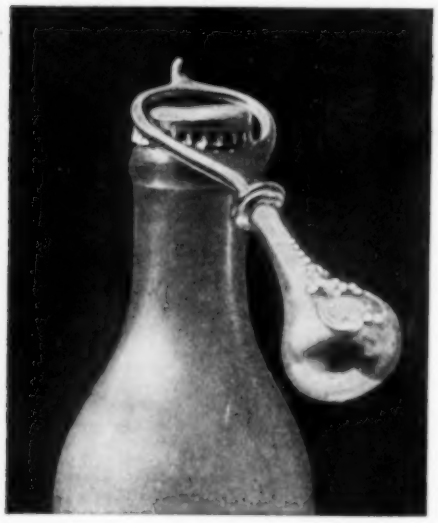
Recent Re-appraisements.

Among the reappraisements last week by the United States General Appraisers were the following:

Silverware, from Wang Ning, Kongkong, Nov. 6, 1897, 14 pieces, weighing 72¼ oz., entered at 25.00, advanced to 75. Mexican dollars for all.

White earthenware, from Wood & Son, Burslem, Feb. 26, 1898, Balt. hand teas, St. Denis white granite, entered at ½-½d. per dozen, less 5 per cent. and 5 per cent. Advanced to 5s. per 18, less 62½ per cent., 5 per cent., 5 per cent and 2½ per cent.

George Weber, who has conducted a stationery store in Washington, N. J., has sold out his business to Samuel Christine, who will close out the stock and make room for a line of jewelry.



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY

Goodnow & Jenks,

Stanhope and Morgan Sts. Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.

Death of Louis P. Durkee.

DETROIT, Mich., April 8.—Lewis P. Durkee died this week at his home, 262 Park Place, of influenza, at the age of 73. Mr. Durkee was in a way the ancestor of the present jewelry firm of Smith, Sturgeon & Co. He came to Detroit from an Oakland county farm in 1852, and entered Marsh's jewelry store. Martin S. Smith began clerking for Marsh in 1854. Mr. Durkee got possession of the stock, but in 1859 he failed, and Mr. Smith bought the stock and continued the business under his own name. The firm of M. S. Smith & Co. were organized in 1864, and continued until 1879, when Mr. Smith retired. Since then the name of the firm has changed as follows: F. G. Smith, Sons & Co., F. G. Smith & Sons Co., and Smith, Sturgeon & Co.

When Mr. Durkee failed he went to Pontiac, Mich., and opened a jewelry store. He was unfortunate, his store being burned out several times. He returned to Detroit and opened a small store on Woodward Ave., but closed it out and entered the employ of Wright, Kay & Co. as a salesman, where he remained until two years ago. Mr. Durkee leaves a widow, two daughters and two sons. His associates in business have nothing but the highest opinion of his honor and integrity.

New Trials Ordered in Two Cases.

Decisions were handed down Thursday by the Appellate Division of the N. Y. Supreme Court on two appeals argued before that body March 23. One was by Horace G. Skidmore from judgments in two actions against the Fahys Watch Case Co., dismissing complaint in each. The actions were brought to recover sums claimed to be due in the nature of royalties under two contracts for the manufacture and sale of watch cases.

The other appeal was that of Chas. L. Tiffany from an order affirming a judgment against him in favor of Chas. Eichold and Edw. A. Miller. The judgment was recovered in the City Court in an action for $1,000 and interest upon a guaranty by defendant to plaintiffs to that extent of goods sold by them to B. C. Young & Co.

In both cases the Appellate Division has reversed the judgments appealed from, and has ordered new trials.

Safford & Lunt Assign to the Towle Mfg. Co.

NEWBURYPORT, Mass., April 5.—The jewelry firm of Safford & Lunt made an assignment Saturday to L. D. Cole, of Towle Mfg. Co. The members of the firm are the two youngest jewelers in this city and their many friends express sympathy for them in their misfortune. It is hoped that arrangements will be made for the firm to resume.

Inventory of the Estate of the Late David Mayer.

HARTFORD, Conn., April 8.—William P. Steinmetz and James J. Grace, appraisers on the estate of the late David Mayer, for

No. 934. COFFEE SET.

BRIGHT BURNISHED FLUTED WARE.

TEA SETS, PITCHERS, CANDELABRUM, ETC., TO MATCH.

"SILVER PLATE THAT WEARS"

Dealers can safely recommend and fully guarantee goods stamped with our trade-marks as the highest grade of plate. For fifty years the standard of quality.

TRADE-MARK ON KNIVES, FORKS, ETC.:

"1847 Rogers Bros."

There are other "Rogers," but only one "*1847*." This prefix insures the genuine, famous for long wear.

A complete line made in

including cutlery with nickel-silver, silver-soldered, hollow handles.

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HAMILTON, ONTARIO. LONDON, ENGLAND.

TRADE-MARK ON HOLLOW WARE.

MADE AND GUARANTEED BY MERIDEN B. COMPANY.

many years a leading Hartford jeweler and diamond merchant, have filed their inventory in the Probate Court. They report real estate to the value of $38,450, merchandise to $11,458.62, cash on hand to $387.21, and horses, carriages, etc., to $718, and miscellaneous, bringing up the total to $53,040.83. Of the real estate the principal portion is the premises at 76, 76A, 76B, 78 and 8 Main St. There are also two building lots in Madison, valued at $150.

George W. Holt, Utica, N. Y., who for many years has been located in the Devereux block, will, after May 1, occupy the store 90 Genesee St.

About 9 o'clock March 31 the jewelry store of J. N. Stettler, 501½ S. Lafayette St., South Bend, Ind., was visited by thieves who raised a front window and entered the building. A gold plated watch case, a small open face silver watch, several cheap charms, a box of salve and a tray of mouth harps were taken.

The Death of W. B. Farrar.

GREENSBORO, N. C., April 6.—W. B. Farrar, whose serious illness has been reported in THE CIRCULAR, died Monday evening about seven o'clock. He had been ill for some months, though it was not believed he was seriously sick until quite recently.

Mr. Farrar came to Greensboro in 1868, and engaged in the jewelry and watchmaking business, at which he built up a good trade, being a natural mechanic and a fine workman. Some years ago he patented a turbine water wheel which gained a national reputation and out of which he made a neat sum of money. He sold the patent some time ago.

The deceased leaves a wife and two children, Mrs. G. H. Royster and M. R. Farrar, the latter being manager of the firm as at present constituted—W. B. Farrar & Son. He was a member of the Methodist church, having joined it a few months ago. The funeral services were conducted from West Market St. Church yesterday afternoon.

Sudden Death of George D. Hood.

PHILADELPHIA, Pa., April 9.—Still another sudden death startled the jewelry trade this week. George D. Hood, who for 22 years had been employed as a salesman by Louis A. Scherr & Co., 726 Chestnut St., was on his way to the store yesterday morning when he was taken suddenly ill at 7th and Chestnut Sts. Two policemen assisted him to the store and five minutes after reaching it he was dead.

Mr. Hood was 62 years of age and resided at 607 N. 2d St., Camden. He spent the greater part of his life in the jewelry business, having been a salesman for the old Holt firm, 3d and Chestnut Sts., before joining Scherr & Co. A wife and three children—two sons and a daughter—survive him. Death was due to apoplexy. The funeral will take place Tuesday.

To the Trade

T. ZURBRUGG & CO.,
Successors to J. MUHR & BRO.,
Manufacturers of
CROWN GOLD FILLED and SILVER CASES.
19th and Hamilton Streets.

NEW YORK OFFICE, 65 NASSAU STREET.
CHICAGO OFFICE, 131-137 WABASH AVENUE.
SAN FRANCISCO OFFICE, 126 KEARNEY STREET.

Trade-Mark Registered.

CROWN 14K FILLED
Guaranteed for 25 Years.

LION 10K FILLED
Guaranteed for 20 Years.

VICTORY ROLLED PLATE
Guaranteed for 10 Years.

PREMIER ROLLED PLATE
Guaranteed for 5 Years.

SOLID SILVER.

Philadelphia, Pa., March 21, 1898.

Gentlemen:

We take great pleasure in announcing that we have purchased of Messrs. **J. Muhr & Bro.** *their entire watch case plant, together with all stock on hand and in the course of manufacture. We shall continue to make all grades of watch cases heretofore made by them, under the same trade-marks, maintaining the high standard of quality that has made the reputation of Crown Cases.*

We have assumed all responsibility for guarantees signed by them, as well as by their predecessors, H. Muhr's Sons, and in future all guarantees will be signed "T. Zurbrugg & Co., successors to J. Muhr & Bro."

This plant will be exclusively devoted to the manufacture and sale of gold filled and silver cases, including those grades heretofore manufactured and sold by us as the Philadelphia Watch Case Co. Our plant at Riverside, N. J., will be used exclusively for the manufacture and sale of base metal cases (silver filled, electro-plate and nickel), and will be continued under the name of the Philadelphia Watch Case Company.

The combined product of these two factories will be larger than any other company, and with our experience and increased facilities, we shall be in a position to furnish any grade of watch case, irrespective of style or quantity, and prepared to fill orders at very short notice. We hope to be favored with a fair share of patronage and will use our utmost endeavors to merit it.

Respectfully yours,

T. ZURBRUGG & CO.

Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., April 9.—A largely attended regular meeting of the Philadelphia Horological Society was held at their rooms in Bank Hall, S. E. corner Broad St. and Columbia Ave., on Thursday evening, April 7, with President Lewis in the chair. The committee on "Playtner Prize" presented the following report, which was accepted by the Society:

To encourage and stimulate a desire to excel in that important branch of horology so frequently neglected, viz., mechanical drawing, Mr. H. R. Playtner, director of the Canadian Horological Institute, of Toronto, Ontario, has placed in the hands of the society the sum of ten dollars to be awarded in a prize competition to be held under the auspices of the society, and has promised a like amount annually for the same purpose. The committee appointed at a previous meeting to draw up rules for the government of the contest presented their report, which was accepted. The report was as follows:

Rules governing the H. R. Playtner prize competition in draughtsmanship relating to horology.

(1.) This competition shall be open to anyone, without regard to age, occupation or residence, and no limit shall be placed on the number of drawings submitted by each competitor.

(2.) All drawings must relate to watches, chronometers, or clocks, or parts thereof, or to tools or appliances used in their manufacture.

(3.) All drawings must be in the hands of the secretary of the Horological Society of Philadelphia before Nov. 1, 1898.

(4.) Previous to Nov. 1, 1898, the Horological Society of Philadelphia shall appoint three of its members to act as judges in this competition.

(5.) Maximum values will be given by the judges as follows:

On the device—For originality, 15 points; for practicability, 15 points; for usefulness, 20 points.

On the drawing—For execution, 30 points; for finish, 20 points. Total, 100.

(6.) All drawings must be in black India ink on white paper or cardboard.

(7.) Each drawing shall be marked by some motto, or sign, by which it can be recognized and designated (but not otherwise marked), and shall be accompanied by a sealed envelope, endorsed on the outside with the same motto, or sign (but not otherwise marked), such envelope containing the name and address of the competitor, together with his signed statement that the accompanying drawing was executed entirely by himself.

(8.) It shall be the duty of the secretary of the Horological Society of Philadelphia to keep these envelopes securely and unopened until the report of the judges is presented to the society at its first regular monthly meeting after the judges shall have completed their examination. The report of the judges having been presented and accepted, the secretary shall, in the presence of the members, open the corresponding envelope and announce the name of the successful competitor, and shall forward a report of same to the trade papers. The outside wrapper containing the drawing and its accompanying envelope must be addressed to Mr. F. C. Dwyer, S. W. corner Broad and Chestnut Sts., Secretary the Horological Society, Philadelphia, Pa.

(9.) The drawing which wins the prize shall remain the property of the society; but all other drawings will be returned by the secretary on receipt of request accompanied by sufficient stamps for postage.

(10.) Should the judges consider none of the drawings worthy of the prize it will not be awarded.

The president announced that an election would be held at the May meeting to fill the vacancy in the office of 2d vice-president. The president also announced the appointment to the following committees:

Prize competition: Geo. S. Cullen, Albert Moeller and Chas. F. Haas.

Lectures and essays: Chas. Murset, Louis Breitinger and J. W. Hietel.

Membership: F. T. Haschka, Alex. Kay and Geo. W. Jakemeit.

Entertainment at social meetings: John H. Townsend, Chas. L. Conrad and Sidney Albin.

The secretary, F. C. Dwyer, then delivered a lecture entitled "Horology Historically Considered," illustrated with numerous stereopticon views. The lecturer traced the progress in the invention and manufacture of timekeepers, showing the construction and improvements in clocks, watches and other timepieces from the earliest sundials and clepsydras down to the most modern clocks, chronometers and watches. The numerous views given showed among other things: the first repeating watch by Quare, and modern types of ¼, 5 minute and minute repeaters; marine and pocket chronometers, interesting specimens of old and modern watches. At the conclusion of his lecture Mr. Dwyer showed a large number of views of the automatic machinery used by the American Waltham Watch Co., and described the progress which has been made by that company in the manufacture of watches.

The slides used were obtained through the courtesy of the Waltham company. Mr. Dwyer presented to the Society two old movements of historic interest. The thanks of the Society were extended to him and to the American Waltham Watch Co. The Society also gave a vote of thanks to Jos. A. Bollinger and F. T. Haschka for their assistance in providing and operating the lantern slides.

Louis Breitinger exhibited a chart compiled by C. Saunier, showing the inventions in horology arranged chronologically and according to country, and he also exhibited two cuckoo clocks, one of which was very old and the other of the most improved pattern.

The New York Standard Watch Co., through the G. S. Lovell Clock Co., of this city, exhibited a modern Japan clock made similarly to the ordinary Yankee clock. Lingg Bros. exhibited a very interesting "chronoscope." Mr. Breitinger also exhibited a "pedometer watch," by Loehr.

The Society acknowledged the receipt of catalogues from E. & J. Swigart, Cincinnati, O.; Swartchild & Co., Chicago; Cross & Beguelin, New York and the Buffalo Dental Mfg. Co., Buffalo, N. Y. F. T. Haschka presented a catalogue of "all the watchmakers' books ever published," for all of which the Society extend thanks.

At the next social meeting, April 21, John H. Townsend will give a "Phonograph recital."

E. D. Bradley, Deposit, N. Y., has removed to Susquehanna, Pa., and will open a store in the Cook block, Main St.

FINE ASSORTMENTS OF CASES

in all sizes and qualities, and every grade of movement the Waltham Watch Co. makes.

AVERY & BROWN, - 68 NASSAU STREET, N. Y.

Actual ...Merit,

by which we mean Originality and Excellence in Style, Superior Finish and the Greatest Durability, has made Spoons, Forks, Knives, Etc., bearing the stamp

C. ROGERS & BROS. A1.

the most satisfactory brand to buy; satisfactory alike to dealer and customer. With greatly enlarged facilities, we are able to supply the increased demand for our goods. No Jeweler's stock is complete without a line of this tableware.

Catalogue No. 51, sent upon application.

C. ROGERS & BROS.,

Main Office and Factory: Meriden, Conn.

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MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

CEPHAS B. ROGERS,
GILBERT ROGERS,
WILBUR F. ROGERS,

THE ONLY LIVING
ROGERS BROTHERS,
MANUFACTURING
SILVER PLATED WARE.

The Fight Against and For Trading Stamps in New Jersey.

TRENTON, N. J., April 9.—Governor Voorhees still has under consideration for his signing the anti-Trading Stamp Bill passed by the late session of the Legislature. At the hearing before him in the Executive Chamber both sides of the question were represented by counsel. The bill is aimed at all gift enterprises and there were counsel who spoke representing not only the trading stamp companies, but grocery firms, the Lorillard Tobacco Co. and other interests which would be seriously affected by the measure becoming a law. A large crowd were present, including merchants from every part of the State, who declare that the trading stamp companies are inimical to their interests, and many who were in favor of the measure. The hearing lasted five hours, and even then there was not time to hear all, and the Governor asked those who did not get a chance to speak to submit their arguments in writing.

Lawyer Edwards, of Edwards & Bryan, of New York, counsel for the International Trading Stamp Co., spoke against the signing of the bill. He characterized it as an attack upon one particular business organization. The trading stamp merely allows a discount for cash, and in all the system of exchange there is not one element of chance. The profits of the enterprise are only the regular profits of an ordinary business.

Counsellor Frank S. Katzenbach appeared for the New Jersey Grocers' Association. He declared that the scheme was all one sided, in favor of the trading stamp companies, and that merchants are practically forced to contract with the companies for fear of losing trade of long standing customers. The contract is not made with the buyer and he has no redress if, when he has collected the required number of stamps, he gets nothing in return. It has never been questioned that the State has power to say what contracts are void and what are voidable. Why then cannot the State say to those who undertake to rob its citizens, "This act we make unlawful." Counsellor D. Cooper Allison spoke for merchants in Burlington county. He referred to trading stamp companies as monsters who are conducting a nefarious business.

Ex-Senator William Brinkerhoff, of Hudson, appeared on behalf of Pierre Lorillard and Peter Henderson and said the bill while designed to destroy trading stamp companies, would also affect his clients in their affairs. Senator Francis, the introducer of the bill, said the bill was purposely designed to affect all gift enterprises. Mr. Brinkerhoff said the bill was unjust and that if signed it would not kill the gift enterprise, but would merely change its form. The gift plan is legal, and if the person making the gift cheats there is ample remedy in the courts. The proposed act is broad, and applies also to colleges and schools which offer premiums and inducements of any kind whatever.

The Annual Ladies' Night of the Boston Jewelers' Club.

BOSTON, Mass., April 12.—Thursday, the annual ladies' night of the Boston Jewelers' Club will be observed with a banquet and entertainment at the Hotel Vendome, which has been the pleasant meeting place of a number of previous gatherings of this sort by the members of the club and their ladies fair. Carter's orchestra will discourse sweet music and a programme of high character has been arranged by the officers of the club.

James S. Blake is president, Henry W. Patterson vice-president, William A. Thompson secretary and treasurer, A. H. Pray, C. O. Lawton and G. H. French executive committee.

The Canadian Grand Trunk Railway Adopts the Time Inspection System.

TORONTO, Can., April 9.—The long entertained proposal of the Grand Trunk Railway to establish an Inspection of Time Service in connection with the line has at length taken practical shape in the appointment of Prof. Macleod, of McGill University, Montreal, as inspector. He will in this capacity be the head of a regularly organized department of the company which will have charge of time inspection.

The company's action is, of course, watched with a good deal of interest by the trade. The details of the plan to be pursued have not yet been developed. It is anticipated that a general order affecting train men and those classes of employes whose duties require accurate timing, will very shortly be issued specifying the grade of watches they must carry and how and when these are to be obtained. The change will give a considerable stimulus to the watch trade.

L. D. Clock, a jeweler from Chicago, will erect a building and put in a stock of jewelry at Grand Encampment, Wyo. He is a graduate optician.

Marx Barlowitz has opened a watchmaker's shop in Great Neck, L. I.

An Old Watch by Charles Freeman.

WHILE Government dredges were at work near the former site of Windmill Island an old fashioned silver watch of costly workmanship was brought up by the dredge. Upon examination a jeweler said it was very old. The maker was Charles Freeman, of London. Though the firm was continued for some time after his death, it has been out of existence for more than 60 years. As his personal mark was used, the watch was made before the beginning of the present century, without a doubt, while the general character of workmanship indicates its origin was about the time of William Penn. It had originally a number of outside cases, the jeweler said, making six in all, but these are missing. The inner case was not waterproof, so that the works have become rusted, though still in a good state of preservation. They are of such careful construction that they could be made to keep correct time again. The case, however, shows the composition used at that period. This was usually anything from a hand-saw to brick dust, with the correct additions to make a good alloy for the "silver" case.

An interesting fact, which adds mystery to the finding of the watch, is that it was found imbedded in 15 feet of earth. Its discovery has recalled the discovery two years ago of a lot of coins and pottery, 12 feet under ground, in the vicinity of the present find. The old tradition that this was the rendezvous of a band of pirates, who, when fearing pursuit, buried their plunder by the river bank and escaped in their black sloops, has been revived.

Proceedings of the Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held last week, the following members being present: Chairman Butts, president Bowden, treasurer Karsch, secretary Noyes and Messrs. Sloan, Untermeyer, Abbott and Ball, of the committee.

The following new members were admitted: Grieger & Caesar, Port Henry, N. Y.; Charles Hairhouse, Hackettstown, N. J.; Rueben Calvin & Co., Geneva, N. Y.; M. Myers, Boston, Mass.; Enos E. Penny, Springfield, Mass.; Haynes Bros., Newark, O.; S. Beck Jewelry Co., Dallas, Tex.; A. E. Paegel, Minneapolis, Minn.; Harris & Lawton, Boston, Mass.; Olin V. Neal, Parkersburg, W. Va.; Ernest F. Welch, Northborough, Mass.; W. D. Godfrey, South Omaha, Neb.; Isaac R. Prindle, Gt. Barrington, Mass.

Do It Now! If you have not yet written to us for copies of our ILLUSTRATED CIRCULARS on GIRDLES AND BON BONS do so at once. They'll interest you.

The Mauser Mfg. Co. ...Silversmiths...

TRADE MARK

14 East 15th St., New York.

A Clever Lady and Gentleman Work Washington Jewelers.

WASHINGTON, D. C., April 8.—Two expert professional diamond thieves Monday afternoon visited the jewelry stores on Pennsylvania Ave. In some of the stores they were successful; in some they did not try to take anything, and in some they were detected. One, a tall, good looking and well dressed man, began at Harris & Shafer's and asked to be shown shirt studs with diamond settings. Several sets were exhibited, but he stopped his inspection rather hurriedly and asked that a set he selected be sent to "Mr. La Farge," at the Regent Hotel, stating that he would be there between 9 and 10 o'clock Tuesday morning. The goods were not sent.

Walking a few steps farther, the distinguished looking young man went into Castelberg's and inspected some more studs. Those shown him were not satisfactory, and he asked the clerk to get a pair in the window. The clerk complied, but before doing so he replaced the tray he was then exhibiting in the case, thus cutting off an opportunity for the thief to take a set unnoticed. The pair in the window did not suit, and "La Farge" ordered that about 10 pairs be sent him at rooms 28 and 30 Tuesday, and then left the store.

The other professional was a "lady," trimly dressed in a tailor-made gown, with marks of good breeding in her appearance and actions. She went into Castelberg's and looked at some diamond rings. While looking over the rings she told the clerk that her name was Norris and her husband was a drummer for a Baltimore house. Then she said she would bring a friend to help select what she wanted, and indicated her intention of leaving. The clerk, Tom Wilkinson, was putting the rings back in the tray and he noticed one was missing. "I am just one shy," he remarked, looking meaningly at his customer. She seemed confused and answered, "Why, how absent minded I am," at the same moment taking from her thumb a $200 solitaire ring which had been put on with the stone inside.

The young woman continued her stroll a little farther along the avenue and entered another jewelry store. She looked at some small rings and finally took one when the clerk's attention was directed to another part of the store. It is valued at $40 by the jewelers. The best haul of the day was made at Goldsmith's, near 9th St. The dexterous little lady displayed extra expertness, and as a reward landed a seven-stone diamond brooch. The owners did not put a price on it, but it is worth more than $100. A 7th St. jeweler was robbed of a small ring, and with this the pair seemed satisfied, for they left town.

These people, when described to the police, were recognized as well known diamond thieves, but the headquarters men are not very sanguine of catching them. They are doubtless well away from Washington now. No one named La Farge is known at the Hotel Regent.

Two Dangerous Safe Blowers Arrested in the South.

ROANOKE, Va., April 8.—Baldwin's Detective Agency, of this city, is in receipt of a letter from W. A. Pinkerton, of Chicago, Ill., stating that two men—J. W. Moore and William Howard—arrested for safe blowing last week, are recognized by their photographs as two professional safe-blowers named Howard, alias Houlihan, and J. L. Flynn, alias James Filkins, and that the former had recently served an eight-year sentence in the Joliet (Ill.) Penitentiary for safe blowing, and that he had previously served a two-year sentence in Indiana for robbing a jewelry store at Laporte in March, 1884.

Death of Homer Foot, Former Treasurer of the Hampden Watch Co.

SPRINGFIELD, Mass., April 7.—The death occurred yesterday in this city of Colonel Homer Foot, a prominent business man. He was identified with several enterprises and institutions. It was through his efforts and business ability that the Hampden Watch factory was put on its feet and acquired its extensive reputation. He was for many years treasurer of the company, but sold his stock shortly before the removal of the business to Canton, O.

George E. Myer Makes a Deed of Trust.

FREDERICK, Md., April 6.—George E. Myer, jeweler, of this place, filed a deed of trust in the Circuit Court here to-day to Harry C. Keefer, preliminary trustee. Mr. Myer's entire property is covered by the deed.

Jeweler Savage, Bloomsburg, Pa., has removed to another store in that town.

One of Our - - - -

Sterling Silver

GIRDLES

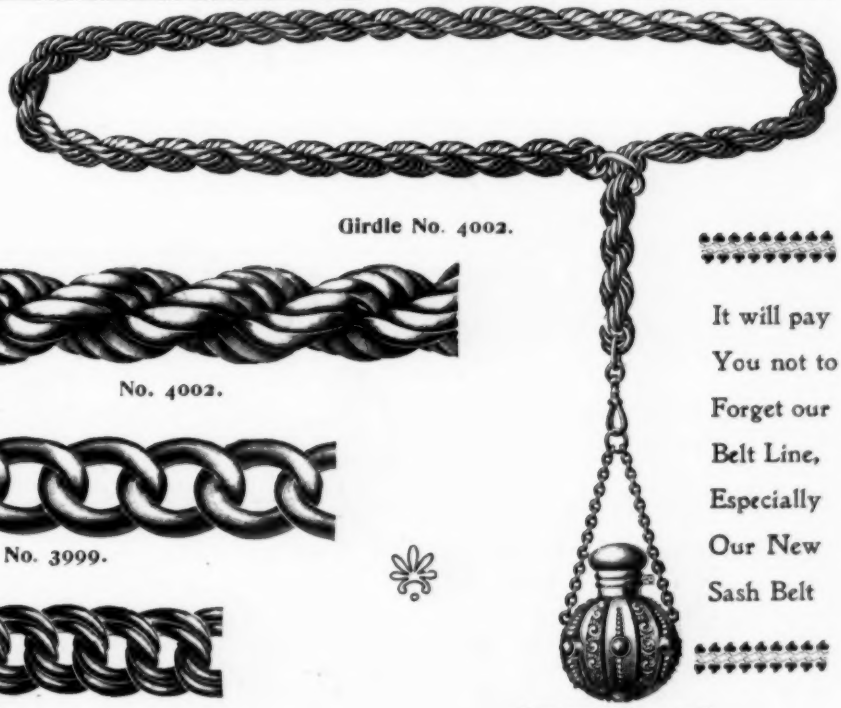
WITH

Silver Vinaigrette

is an extremely fashionable addition to a Lady's Costume.

We Make Four Styles.

THESE CUTS SHOW ACTUAL SIZE OF LINKS.



Girdle No. 4002.

No. 4002.

No. 3999.

No. 4001.

No. 4000.

It will pay You not to Forget our Belt Line, Especially Our New Sash Belt

Vinaigrette No. 1081 M.

SIMONS, BRO. & CO.

Silversmiths, Thimble-Makers and Manufacturing Jewelers.

PHILADELPHIA. NEW YORK. CHICAGO. SAN FRANCISCO

Cut Steel Point Belts.

LEATHER,
SILK,
VELVET.

EXCLUSIVE DESIGNS IN ENDLESS VARIETY.

☞ If you have none of these goods on hand your stock is incomplete.

Prices from $18 to $24 per dozen.

SEND FOR SAMPLES.

Deitsch Bros.,

14 E. 17th St., New York.

We are now in possession of the plant and unfinished stock of....

Kent & Stanley Co.,

Limited,

and are in a position to fill any orders for goods formerly made by them.

The Bassett Jewelry Co.,

New York Office, 37 Maiden Lane. Providence, R. I.

Death of H. Frank Sutton.

CAMDEN, N. J., April 9.—H. Frank Sutton, the well known Camden jeweler, died at his residence, 4th and Federal Sts., on Thursday morning, from apoplexy. Up until 10 o'clock on Wednesday night he had apparently been in his usual robust health. About that time he lit a cigar and soon after complained to his wife of feeling dizzy. Ten minutes later he lapsed into unconsciousness and so remained until he died at 7 o'clock of the following morning.

Mr. Sutton was born in Camden in 1840, and in early life learned the trade of watch making. About 30 years ago he established a store of his own and was very successful in business. He leaves a wife and three children—Charles P. Sutton, who was associated with his father in business, Horace Sutton and Miss Jeannie Sutton. The funeral took place this afternoon from the residence, 412 Federal St. and was numerously attended by members of the trade in Camden and in Philadelphia, where Mr. Sutton was well known. The Rev. Henry Ridgely Robinson conducted the services, and the interment was at Harleigh Cemetery. The pall bearers were H. L. Bonsal, Frank L. Vinton, Geoffrey Buckwalter, R. L. Smith, L. Pfeiffer and E. B. Eyre.

Mr. Sutton took an active part in public affairs in Camden. He was a member of Camden Lodge, No. 15, F. & A. M.; Silvain Chapter, No. 19, Royal Arch Masons: Cyrene Commandery, No. 7, Knights Templar; Ancient Order United Workmen, and Pattowattomie Tribe, I. O. R. M. He was also secretary for a number of years of the Mutual Loan & Building Association, and had served as a volunteer in the war. He was an ardent Republican and served for a number of years as a member of the Board of Education.

Death of Frederick H. Capron.

PROVIDENCE, R. I., April 9.—Frederick H. Capron, a well known jeweler of this city, died at his residence, 162 Chestnut St., April 5, in the 44th year of his age. Mr. Capron had been in the employ of Capron & Co., of which his brother, H. S. Capron, is proprietor, since that firm began business nearly 25 years ago, and for the past 12 years held the position of foreman. A widow and an adopted daughter survive him.

The funeral occurred at the Stewart St. Baptist Church yesterday morning, at 10.30 o'clock, and was attended by the employes of Capron & Co. in a body, and a large number of friends and business associates.

Rosenbloom, Rubenstein and Youlson Are Not What They Claim They Are.

SYRACUSE, N. Y., April 9.—F. M. Marlow, M.D., one of the most prominent oculists of Syracuse, has issued the following signed statement to the public:

It having come to my knowledge that certain persons, among others, men giving the names of Rosenbloom, Rubenstein and Youlson, have been offering for sale in Syracuse and elsewhere spectacles and eyeglasses under representations that one or another of them has been a student in my office, or has done work for me in relation to the fitting or adjustment of glasses for the eye, or has been authorized to act as my agent, or, in some other way, either directly or indirectly, has claimed association with me in my professional work and

business, I desire by this means to publicly deny the truth of any such representations and statements, and to warn all who may be approached by such parties that any such statements are wholly false and without any foundation. No such person is or has been in my office or employment as student, assistant, or workman, or associated with me as agent or otherwise in any business or professional capacity whatever, and any use of my name in such connection by any person is wholly unauthorized.

In response to which the Empire Optical Co., located in the Grand Opera House block, issue the following:

We desire to make a statement in explanation of that which was recently made by Dr. Marlowe to the effect that a party under the name of Goulson, claiming that that party had been an employe of Dr. Marlowe, is not S. L. Goulson, or A. Leonard Goulson, of this city.

We have never been connected with Dr. Marlowe in any business way, and desire to correct any impression which the statement of Dr. Marlowe had given to the public of Syracuse that we were the parties concerned.

S. L. Goulson.
A. Leonard Goulson.

A Dangerous Drunkard Invades Mrs. T. Lynch's Store.

A man apparently on the verge of delirium tremens entered the jewelry store of Mrs. T. Lynch, 14th St. and Union Square, New York, April 5, and demanded from Wm. Lynch the sum of $1,000, offering, however, to compromise at 25 cents. Lynch, seeing the man was drunk, refused to give him anything but told him to return at another time. A few minutes later the occupants of the store were startled by a crash. The visitor had gone to the 14th St. side of the store and smashed a large show window, but did not attempt to steal anything.

The man was captured and taken to the Jefferson Market Police Court, where he gave his name as Clarence G. Woodford, and at his own request was committed to the Island by Magistrate Poole for three months.

Birmingham, Ala.

The auction at the store of Rosenstihl Bros. has closed, the aggregate sales being very heavy and disposing of quite a lot of the stock. This being over, secretary William Rosenstihl, of the Alabama Retail Jewelers' Association, will commence, he thinks, in a few days writing to jewelers throughout the State about a State meeting. He will ask advice as to when and where they would like a meeting, and also bring out suggestions as to a programme of exercises. Mr. Rosenstihl told The Circular correspondent that he was not certain yet just when the matter would be attended to, though he would probably write some letters this week.

W. H. Higgins, who has occupied a window at the corner of Second Ave. and 19th St. for a long time, has closed his place to accept a position with W. A. Parrish, the new jeweler at 1910 Second Ave., who recently moved here from Gadsden, Ala.

W. L. Lawler, jeweler, Calera, a station on the L. & N. Railroad, below here, keeps candies, cakes, ice cream and soda water along with his jewelry stock, and he has a handsome store too.

C. F. Cross, at Gadsden, Ala., turned over the entire business of his jewelry store on April 9 to the ladies of the Methodist Church, all being made that day going to the church fund to apply on the debt.

"MAINE" SPOONS.

If the United States fleet goes into action, the signal to open fire will be: "Remember the Maine!"

Show these Maine Souvenirs to your customers. They sell themselves. Large assortment, all prices. Send money or check when ordering sample spoon. Cuts shown herewith are exact sizes of spoons.

GEORGE E. HOMER,

Manufacturer of Souvenirs,

45 WINTER STREET,

BOSTON, MASS.

No. 1. Sterling.
Coffee size, $7.50 doz.
Tea size, - 15.00 "

No. 2. Sterling.
$4.00 doz.

No. 3. Sterling.
$2.50 doz.
$24.00 gross.

No. 4. Silver plate.
$6.00 gross.

REMOVAL NOTICE.

GEO. O. STREET & SONS,

(ESTABLISHED 1837),

Manufacturing Jewelers,

ARE NOW LOCATED AT

24 JOHN ST., N. Y.

FINE LEATHER BELTS.

Special Designs.

Send for Samples.

TRADE R MARK.

C. F. RUMPP & SONS,

Fine Leather Goods.

FIFTH & CHERRY STS., PHILADELPHIA.

Established 1850.

New York Salesroom, 621 BROADWAY

The Scope of the Tariff Schedule Covering Watches.

The scope of Par. 191 of the present tariff law, relating to the import duty on watches and parts thereof, is before the Board of Classification of the United States General Appraisers for adjudication and came up yesterday at a hearing on a number of protests entered by watch importers of New York. Among the firms protesting are Hipp, Didisheim & Bro., Adolphe Schwob, A. Wittnauer, Tiffany & Co., Mathey Bros., Mathez & Co., Schulz & Rudolph, Spiegelberg & Co., Stern Bros., and others, and their protests may be classified under four general heads.

The paragraph relating to watches in brief provides for a 25 per cent. duty on watches generally, with an additional duty of 35 cents on watches with 7 or less jewels, 50 cents on those having between 7 and 11 jewels, 75 cents on those with 11 to 15 jewels, $1.25 for 15 to 17 jewels, and $3 extra on all those having over 17 jewels.

One point awaiting decision is raised by importers who imported movements with a few parts or wheels removed. These were assessed as watch movements, while the importers claim they should have been classified as parts of watches. A second question arises on complete watches in cases, which were assessed under the duty on the movements plus an additional 40 per cent. duty on the cases. The importers protest, claiming the entire watch comes under section 191 and no additional duty on the case should be charged. A third question arose on the classification of small watches set in sleeve buttons, etc., as jewelry at 60 per cent. The importers claim they should be classified as watches under the provisions of Par. 191. The fourth question to come before the Board was in relation to brooches and pins coming with chatelaine watches, which the Collector also assessed as jewelry. These pins, etc., are claimed by the importer to be a part of the entire article and should be assessed with the watch to which they belong.

There is still another point involved in these protests to be passed upon by the General Appraisers, which arose from the importation of five dozen of every part necessary to make a complete watch. The local appraiser claimed that he had reason to believe that all these parts had been fitted together into complete watches before shipment and segregated again for the purpose of importation into this country. He, therefore, assessed these goods as watches, and the importers protest, claiming they should be classified as watch materials.

The hearing on these protests began yesterday at the offices of the United States General Appraisers, Bleecker and Wooster Sts., New York, and testimony to sustain the contention of the importers was elicited from many witnesses. The hearing was still on when THE CIRCULAR went to press.

Pometzki has a Penchant for Smashing Windows.

BALTIMORE, Md., April 8.—John Pometzi, aged 25 years, was yesterday committed for court by Justice Roberts, charged with breaking the window of Moses Lowenthal, 1135 W. Baltimore St., with felonious intent. Pometzki admitted to Justice Roberts that on April 26, 1895, he was sentenced to three years in the penitentiary for breaking the window in front of the jewelry store of Geary & Weale, 117 E. Baltimore St., and stealing 11 watches.

The Columbia Watch Factory Closes Till July 5.

WALTHAM, Mass., April 11.—Notices were posted to-day informing the employes of the Columbia Watch Factory that the works will shut down on Saturday, April 16, and reopen on Tuesday, July 5.

Theodore Stephan, aged 43 years, dropped dead March 30, at his place of business in Austin, Tex., of heart trouble. He was a jeweler and engraver by trade, and worked for the jewelry houses in Austin.

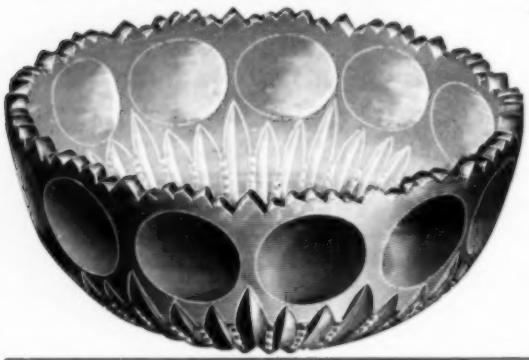
D. Domnau, jeweler and pawnbroker, Waco, Tex., died suddenly on the morning of March 26. He was working in his store when he fell to the floor and expired within a few moments. He leaves a wife and children to mourn his loss.

John Marsh, who for 40 years or more has been a leading jeweler of Clinton, N. Y., made an assignment last Saturday to James W. Cumming; no statement of the liabilities or assets has yet been made public. There is a chattel mortgage of $1,000, which will have to be satisfied out of the stock in the first place, and the balance will go to the creditors.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.

NEW SAMPLES. Fine Cut Glassware, Fine Decorated Lamps, Fine Decorated Jewel Boxes, Toilet Articles, Etc.



Owning and Operating the Celebrated

Mount Washington Glass Co.,

NEW BEDFORD, MASS.

Steps are being taken to protect the original designs of this company, especially the popular Bull's Eye and Prism patterns

INFRINGERS TAKE NOTICE.

Write for Catalogue.

Silver Plated Hollow Ware.

Silver Plated Flat Ware.

Silver Plated Novelties.

Sterling Silver Novelties.

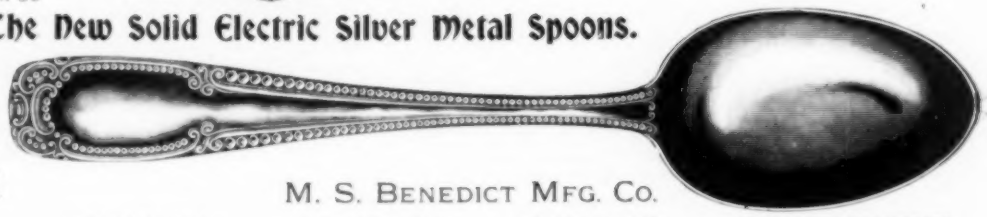
Never Change their Color!

NEITHER DO

THERE being no plating to wear off, these Spoons will always look the same. On this account, it approaches the nearest to being a perfect substitute for *Solid Silver* of any metal ever used.

Teas, $9.00 per Gross, Net.
Tables, 18.00 " "

The New Solid Electric Silver Metal Spoons.



Write for Catalogue.

Satisfaction Guaranteed.

Try a Sample Order.

M. S. BENEDICT MFG. CO.

CHICAGO OFFICE: 109-111 WABASH AVE. NEW YORK OFFICE: 409 BROADWAY. TORONTO OFFICE: 40 YONGE ST. MAIN OFFICE AND WORKS: EAST SYRACUSE N.Y.

The Attleboros.

C. A. Becker, New York, a trustee of Lincoln, Bacon & Co., Plainville, was in town last week.

Insurance adjusters are busy figuring the losses in the recent fire in the E. I. Richards building in North Attleboro.

H. F. Barrows and E. I. Richards have returned to North Attleboro from a week or ten days spent among the trade of New York.

Monday J. H. Crandall & Co., who recently removed from North Attleboro to Providence, started up their plant with a good force.

The Attleboro Tool Co. have added two bicycle agencies and bicycle repair department to their work of building and repairing the machinery used in the manufacture of jewelry.

Patrick J. Nihan, for many years a responsible employe of J. E. Blake & Co., started with four companions for Ireland last Wednesday to spend two months there.

Benjamin P. King, with A. A. Bushee & Co., and Harry P. Kent, of F. W. Weaver & Co., were made a committee on printing by the Attleboro school board last week.

To-day occurs the brilliant wedding of Alton H. Riley, son of William Riley, of Riley, French & Heffron, and himself connected with the business, and Miss Effie M. Blackinton.

Saturday Mr. Mason, of the Mason Box Co., consummated the purchase of the plant and good will of the Attleboro *Press*. The Box Co. handle a line of belts, purses and similar goods.

Frederick Capron, the Providence jewelry manufacturer who died last week, was formerly an Attleboro man, related to several very prominent business men and having scores of friends.

Sidney O. Bigney, Charles O. Sweet, David E. Makepeace, George H. Herrick, William C. Tappan, Edward A. Sweeney and Maxy W. Potter are manufacturers whose names appear on the list of newly elected officers and committees of the Odd Fellows Building Association.

Boston.

W. F. Newhall, the Lynn jeweler, is on a pleasure trip south.

F. H. Woodman, of the Woodman-Cook Co., is home from a prolonged western trip.

Nelson H. Brown has added a line of superb imported hall clocks to the stock of the establishment.

E. A. Cowan & Co. have taken rooms 21, 22 and 23 in the Jewelers building and will shortly remove to their new quarters.

Treasurer Royal E. Robbins, of the American Waltham Watch Co., has returned from his southern outing.

C. Eugene Record, salesman for Harwood Bros., has the sympathy of many friends in his recent bereavement by the death of a son.

Edward Passmore, lapidary, has taken rooms 76 and 77, Jewelers building, and will move in the near future from 383 Washington St. to his new quarters.

Buyers in town the past week included: Alden Webb, Beverley; J. E. Shatford, Hubbard's Cove, N. S.; Dana N. Coy, Windsor, Vt.; George H. Tilton, Rochester, N. H.; Ira J. Abbott, Wolfboro, N. H.; George A. Turgeon, Lewiston, Me.

Edward Stone, formerly with Paul Askenasy Co., has gone into business in another line on his own account. Thomas Montgomery, recently with E. A. Bigelow, takes Mr. Stone's position with the Askenasy Co.

At an adjourned meeting of the E. H. Saxton Co. last Saturday, Hollon W. Spalding was elected president to succeed Frank Whitney who recently retired, and Edward H. Saxton was re-elected treasurer and clerk and continues as general manager.

Henry W. Patterson, of Smith, Patterson & Co., has gone to New Orleans on a pleasure trip as the guest of the Hotel Men's Association of the United States, which convenes at the Queen City of the Gulf this week. Frank F. Place is also of the party.

Commodore Charles F. Morrill announces that on Monday, May 2, the Jewelers Building Co. will tender a reception in the new edifice to the jewelers of Boston, from 2 to 5 o'clock P.M. Lunch will be served and the building is expected to present a completed interior ready for the most critical inspection.

Bicycle enthusiasm has full sway at the establishment of Smith, Patterson & Co. and an association has been formed, under the name of the Beacon Bicycle Club, numbering about 40 members, composed exclusively of employes of the concern. The officers are: Captain, Frank Coe; first lieutenant, Wallace H. Plummer; second lieutenant, Harry W. Tuttle; color bearer, Ernest P. Buckman; secretary, Miss Fisher.

Speaking of Railroad Watches.

The following statistics are taken from the report of Mr. H. S. Montgomery, General Watch Inspector of the A. T. & S. F. Ry. Co., and will doubtless be of more or less interest to the trade. The total number of watches in use on the system is 1,315. During the year 088, or fifty-two and three-tenths per cent., were condemned. The following table shows the kind and number of watches in use, the number condemned and the percentage which failed to pass examination:

	In Use.	Condemned.	Per Cent.
Waltham	613	172	28
Elgin	369	207	$56\frac{1}{10}$
Hampden	141	111	$78\frac{7}{10}$
Howard	51	20	$39\frac{2}{10}$
Columbus	31	41	$132\frac{8}{10}$
Hamilton	25	6	24
Rockford	20	46	230
Illinois	18	16	$88\frac{8}{10}$
Ball	13	4	$30\frac{7}{10}$
Swiss	9	12	$133\frac{1}{3}$
Gruen	6	....	....
Peoria	5	28	560
United States	4	3	75
Paillard	3	5	166
Seth Thomas	1	3	300
Tissot (Swiss)	1	1	....
Aurora	3	13	433

—*From The American Jeweler, March, 1898.*

Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Travelers in St. Louis, Mo., last week were: Geo. L. Paine, E. I. Franklin & Co.; Jos. McClannin, Wilcox Silver Plate Co.; Geo. R. Angus, Goodnow & Jenks; W. H. Gregory, Strobell & Crane; Geo. S. Pollitz, Rice & Hochster; M. Lambert, Henry Zimmern & Co.; M. Dupaul, Dupaul, Young & Co.; E. Carlson, New York.

Louis Freund, M. Bauman and L. W. Brown, with lines of jewelry, were in Salt Lake City, Utah, a few days ago.

G. H. French, of Riley, French & Heffron, North Attleboro, was in Toronto last week accompanied by Mrs. French.

Travelers calling on the trade in Corsicana, Tex., during the past few days were: Col. Norvell, Simpson, Hall, Miller & Co.; L. Lowenthall, for Jonas Koch; A. Treinis, of Segal & Treinis (tools and materials).

Among the traveling men in the Hub the past week were: E. E. Richardson, R. F. Simmons & Co.; Mr. Lenzen, Lenzen & Rueckert; A. O. Jennings, Waterbury Watch Co.; J. D. Beacham, Rogers & Brother.

The travelers in Kansas City, Mo., last week were: A. A. Bruckner, Wm. L. Gilbert Clock Co. and Trier Bros.; G. W. Townsend, Rest Fenner Smith Co.; E. Lange, P. W. Lambert & Co.; M. F. Thornton, Edward Todd & Co.; Lawrence H. Smith, Bippart & Co.; Fred J. Foster, Unger Bros.

Orders were booked in Philadelphia, Pa., last week by Benjamin Samuel, Woodside Sterling Co.; George B. Osborne, Wm. Smith & Co.; Vincent P. Tommins, Middletown Plate Co.; A. R. Hutton, Louis Strasburger's Son & Co.; W. H. Manchester, Pedersen & Pfeldmeyer, and A. J. Rose, Durand & Co.

Traveling men in Indianapolis, Ind., last week were: Oscar B. Marx, Michigan Optical Co.; Mr. Lambert, Henry Zimmern & Co.; Harry B. Bliss, Gorham Mfg. Co.; Fred Foster, Unger Bros.; W. H. Gregory, Strobell & Crane; C. D. Kent, Harris & Harrington; S. W. Abbey, E. Ira Richards & Co.; A. E. Lebkuecher, Lebkuecher & Co.; F. G. Burgess, John Scheidig & Co.; A. Peabody, and a representative of Alvin Mfg. Co.

The few travelers who have recently called on the Louisville, Ky., trade were: Mr. Klipper, Hipp, Didisheim & Bro.; G. D. Munson, Wm. Rogers Mfg. Co.; W. H. Gregory, Strobell & Crane; Joseph W. McClannin, Wilcox Silver Plate Co.; Fred L. Baker, Hayden W. Wheeler & Co.; Frank F. Gibson, for William Kinscherf; F. G. Burgess, John Scheidig & Co.; S. K. Jonas, Levy & Dreyfus Co.; F. M. Wheeler, Dominick & Haff.

The traveling man has been taking his Easter vacation and Syracuse, N. Y., jewelers received very few calls the past week. Among the few were: A. D. Miller, Meriden Silver Plate Co.; F. W. Bloomer, Cory & Reynolds; Henry Freund, Henry Freund & Bro.; Mr. Smith, the Holmes & Edwards Silver Co.; Milton S. Rodenberg, S. & B. Lederer; M. L. Jacoby, Providence Stock Co.; J. N. Beckwith, Jos. H. Fink & Co.; Manasseh Levy; George A. Stockder, the J. D. Bergen Co.; Mr. Parker, Osmun-Parker Mfg. Co.

The following traveling salesmen passed through Detroit, Mich., last week: William J. Coyle, Jos. J. Dawson & Co.; J. A. Lucas, A. H. Bliss & Co., and F. Mason & Co.; W. L. Nason, Campbell-Metcalf Silver Co.; S. L. Griffin, C. F. Rumpp & Sons; G. W. Townsend, Rest Fenner Smith Co.; J. N. Beckwith, Jos. H. Fink & Co.; F. M. Wheeler, Dominick & Haff; Harry Osborne, R. Wallace & Sons Mfg. Co.; P. M. Layman, Riker Bros.; H. C. Barnum, Shaier & Douglas; George R. Angus, Goodnow & Jenks; Mr. Parker, Osmun-Parker Mfg. Co.; H. B. Bliss, Gorham Mfg. Co.; Mr. Smith, Smith & North; Mr. Moorhead, R. L. Moorhead & Co.

Travelers in Pittsburgh, Pa., the week of April 4 were: Charles D. Bartlett, Whiting Mfg. Co.; F. M. Wheeler, Dominick & Haff; Frank F. Gibson, for William Kinscherf; A. J. Sherrard, Enos Richardson & Co.; J. R. Goodwin, Carter, Hastings & Howe; Thos. H. B. Davis, Middletown Plate Co.; Frank L. Wood, Ludwig Nissen & Co.; George S. Pollitz, Rice & Hochster; John A. Abel, David Kaiser & Co.; C. W. Battey, Waite, Mathewson & Co.; Edwin L. Mumford, Waite, Thresher Co.; Mr. Barstow, Barstow & Williams; Frank W. Trewin, Keystone Watch Case Co.; L. Schiele, Wallach & Schiele; R. J. Marsh, C. A. Marsh & Co.; Max Huss, S. & A. Borgzinner; Charles Roe, the E. Ingraham Co.

Did Young James Cantor End His Own Life?

WASHINGTON, D. C., April 10.—A young man, 30 years of age, by name James Cantor and supposed to be a cousin of State Senator Cantor, of New York, was found dead yesterday morning in a boarding house of this city, where he had been stopping for the past two weeks, having come here from New York to meet a burlesque actress with whom he was very much in love. He was an electrician and a jeweler, having been engaged at the latter business at 2 Ferry Place. His family live at 54 Fulton St., Brooklyn.

The last seen of him alive was Friday evening, when he informed the lady with whom he was in love that he intended to return to New York on Saturday morning. At the autopsy it was discovered that death was caused by an irritant poison supposedly self-administered.

Louis Rustamier, of the jewelry firm of Owen & Rustamier, Canton, Ill., has disposed of his interest to Mr. Owen and started for San Diego, Cal., to prepare a home for his mother, who will follow him in the Fall.

Manufacturers' Travelers Dine and make Merry.

PROVIDENCE, R. I., April 8.—The Manufacturing Travelers' Salesmen's Association held their first annual meeting and banquet yesterday afternoon and evening with a large attendance at both. President G. W. Strandberg called the business meeting to order at 5:45 o'clock at the rooms of the association, Fletcher building.

The secretary's report showed a gratifying growth. The treasurer reported all bills paid to date and a comfortable balance in the treasury. The following officers were elected for the ensuing year: President, G. W. Strandberg; first vice-president, J. T. Inman; second vice-president, Benjamin Crandall; secretary, E. W. MacAllister; assistant secretary, B. A. Noble; treasurer, John M. Fraser; assistant treasurer, William Smith; executive committee, G. W. Strandberg, E. W. MacAllister, George N. Steere, Jr., J. T. Inman, and John M. Fraser.

George Colwell, representative of the Lenau Co., North Attleboro, and Jesse L. Carpenter, representing Horton, Angell & Co., Attleboro, were admitted as members of the association. The meeting was adjourned to April 16.

The banquet was served at 7 o'clock in the rooms of the Falstaff Club, where covers were laid for about 100 members and invited guests. George W. Dover sang several songs in his rich tenor, while the banqueters were being seated, and was encored repeatedly. The Continental Band Orchestra discoursed excellent music during the discussion of the excellent menu, which was as follows:

MENU.

Hot Oyster Patties.
Roast Turkey. Cranberry Sauce.
Mashed Potatoes.
Capon Croquettes. Cream Sauce and Peas.
Small Vienna Rolls.
Butter. Pickles.
Chicken Salad. Lobster Salad.
Ice Cream. Sherbet.
Assorted Cakes.
Coffee. Lemonade.

President Strandberg acted as toastmaster. He called first on Frank J. Jones, known to the trade as "Accident" Jones, who responded to the toast, "Traveling Expenses." Mr. Jones spoke from a traveling experience of 28 years. He likened the traveling man to a diplomat, remarking that diplomacy was, perhaps, the chief essential in approaching a prospective customer. Speaking of diplomacy led to thoughts of the present war talk. He said he had served along with thousands of other Democrats through '61 to '64, and he believed with Sherman that "War was Hell." There is but one way to stop it, he said, and that is to strike a blow so decisive and so serious that it will never rise again.

"The City of Providence" was responded to by A. B. Lewis. Providence may well be proud of her industries, said Mr. Lewis, but of none more than her manufacturing jewelry interests. Providence, with the At-

tleboros, is the center of the jewelry manufacturing industry of the world. F. H. Claflin spoke on "The Jewelry Press."

A most pleasing entertainment followed the formal exercises. Specialties were given by Harry Wood and Walter Kranz, and songs by J. L. Duhame of the Falstaff Club. The whole company joined with Mr. Duhame in singing "The Star Spangled Banner" with great enthusiasm. Arthur Moore gave banjo solos in his usual artistic manner. The portion of the programme which met with the most applause was the songs by George W. Dover. Mr. Dover was in excellent voice and gave his hearers much pleasure. Thomas H. Bride, of North Attleboro, gave readings in a very pleasing manner. His rendering of various dialects was very good. "McNamara's Band," by members of the association, equipped with kazoo instruments and ludicrous costumes, afforded much amusement. Messrs. Strandberg, MacAllister, Reynolds, Holmes, Slade, Bloomer, Steere, Inman, Fisher, Barton, Bellows, Becker, Broome, Henius, Noble and Haskell, of the Salesmen's Association, assisted by Messrs. Wood, Kranz and Duhame of the Falstaff Club, composed the band. "Accident" Jones closed the evening's entertainment with a reading, "The Battle of Malvern Hill," rendered effectively.

The committee who in a great measure made the affair the success it certainly was consisted of W. C. Maintien, B. A. Noble, C. H. Holmes, J. Catlow and J. A. Flemming. The following were the banqueters:

G. W. Strandberg, B. A. Noble, Frank Jones, Joseph Catlow, E. N. Slade, F. D. White, Chas. Broome, T. A. Heiskell, Geo. Becker, F. W. Bloomer, Benj. Crandall, Chas. Kettlety, Wm. Tappan, W. F. Lederer, A. B. Cayford, Benj. Bellingham, J. F. Simons, Byron Blackinton, P. J. Cummings, Amos Blackinton, F. Fontneau, O. W. Hawkins, M. J. Fagain, A. C. Estes, B. Simms, Arthur Henius, Jas. Kenney, C. E. Stanley, Thos. Catlow, M. W. Potter, W. C. Haskell, H. C. Bliss, A. C. Messler, E. M. Bliss, Geo. W. Dover, C. H. Butts, Alex. McCabe, E. E. Culver, Albert I. Gibson, Geo. Barrows, Fritz Kranz, Fred Bellows, Jas. Smith, A. A. McRae, Jas. F. Parsons, Chas. F. Keeler, I. M. Fraser, Will Maintien, M. Swartenfest, L. D. Hodges, E. W. MacAllister, Frank B. Reynolds, G. N. Steere, Jr., John Flemming, Harry Wood, Chas. Holmes, Arthur Dolan, A. Jessel, Thos. Sadler, A. B. Lewis, Wm. F. Olmy, Chas. Fisher, W. J. Dunn, C. S. Morse, C. J. Roehr, O. P. Bliss, E. B. Shepard, F. W. Bliss, F. B. Brigham, W. L. King, F. P. Carpenter, J. F. Barry, Wm. Shackleford, V. S. Mulford, THE JEWELERS' CIRCULAR; Virgil Blackinton, THE JEWELERS' CIRCULAR; H. L. Johnson, *Jewelers' Review;* Louis Clark, *Manufacturing Jeweler;* F. H. Claflin, H. M. Williams, W. H. Mason, A. S. Cumerford, E. R. Barker, John Shabeck, C. D. Lyons, Thos. W. Lind, Chas. M. Robbins, A. Lederer, A. C. Briggs, Geo. A. Stone, Benj. Wyman, Alex. Levin, J. L. Duhame, N. Kaufman, J. T. Inman.

Thos. Grim Takes His Life with a Pistol.

WINCHESTER, Va., April 6.—Thomas Grim, a well known jeweler of Harrisonburg, shot and killed himself at his home in that place Monday.

Mr. Grim was 42 years of age, a son of the late John Grim, and was born and reared in this city. He had recently nursed his wife and child through a serious sickness, and had since been suffering from nervous prostration.

In the recent fire in Rock Hill, S. C., the jewelry store of Geo. Beach, as reported, was burned out. He moved so much of his outside stock as possible and rested easy with the belief that his most valuable stock, which was in the safe, was secure. When he came to open the safe, though, he found his stock so hot as to prevent handling it. Mr. Beach, who is a heavy loser, hopes to recover damages from the safe makers—they directing him, when the safe was put in, to have no fears in case of fire.

Providence.

The Pawtucket store of the Hub Loan Co. has been purchased by the Vermont Loan Co.

The Bassett Jewelry Co., and Martin, Copeland & Co. are moving into their new quarters in the Manufacturers' building.

Theodore W. Foster, successor to Foster & Bailey, is now represented in Canada by Mr. Smith, formerly with Simpson, Hall, Miller & Co., in Montreal.

A chattel mortgage covering the stock, machinery, tools and contents of the shop on the fourth floor of the building at 139 Eddy St., has been given by James N. Henry to Charles P. Henry.

At the State election, April 6, W. J. Lewis, Jr., was elected Representative to the General Assembly from Barrington; Levi S. Winchester, of the Riverside Novelty Co., was elected Tax Assessor for three years for East Providence; Henry C. Luther was elected Representative from Cranston, and John L. Remlinger was elected Representative from this city. John T. Drinan and H. G. H. Rawson were defeated in the contest for sixth and fourth Representative respectively, the latter by a comparatively small margin.

Newark.

J. B. Wood is candidate for member of the Common Council on the Republican ticket.

Charles Theurer, manufacturing jeweler, is a member of the Grand Jury for the April term of the County Courts.

Deitsch Bros., 14 E. 15th St., New York, have placed upon the market extensive assortments of belts handsomely mounted with cut steel points. These belts are unique in design and among the newest productions of their kind. In addition to the assortments of cut steel point belts, they are responsible for large lines of silk, velvet and leather belts in exclusive designs and great varieties. The goods, considering their high degree of merit, are quoted at unusually reasonable prices.

"Do We Expect to Lose Our Grip?"

No indeed! We know how to buy. Likewise we know how to sell . . . .

The sun goes down and our "Specials" have gone to appreciative buyers. The sun rises and we have another lot ready.

There are many, who to their profit

We can be of inestimable service to you.

195 & 197 BROADWAY,
Western Union Building.

April 13th, 1898.

TENANTS OF THE GILL BUILDING, 9, 11 AND 13 MAIDEN LANE, N. Y.

Louis Strasburger's Son & Co.,

GILL BUILDING,
9, 11 and 13 Maiden Lane,
NEW YORK.

103 State Street,
CHICAGO.

25 B'd Haussmann,
PARIS.

WE ARE RECEIVING
HEAVY SHIPMENTS OF

MÊLÉ AND MELLANGES.

Also Complete Assortments of

RUBIES AND PEARLS.

Will REMOVE

About MAY 1, 1898,

.....To

GILL BUILDING,
9-11-13 Maiden Lane,
New York.

Chas. F. Wood & Co.,

Importers and Cutters of

Diamonds.

TO procure the advantages of better facilities, we shall remove on or about May 1 into

LARGER QUARTERS

in the Gill Building.

Henry Freund & Bro.,

Manufacturers of
GOLD JEWELRY.

Importers of DIAMONDS. Jobbers in WATCHES.

"WE SELL SELLERS."

"WE SELL SELLERS."

ON OR ABOUT MAY 1

WM. SMITH & CO.,

MAKERS OF

Gold and Silver Chains

....AND....

CHAIN BRACELETS,

IN ALL STYLES AND PATTERNS,

will remove to more commodious quarters on the

5th Floor of the Gill Bldg.

FACTORY, PROVIDENCE, R. I.

GILL BUILDING,
9-11-13 Maiden Lane, New York.

AFTER MAY 1,
our address will be

Gill Building, 9-11-13 Maiden Lane,

where we will occupy the entire west side of the 11th FLOOR.

GOODFRIEND BROS.,

Importers and Cutters of

Precious and Imitation Stones.

CUTTING WORKS,
93 & 95 WILLIAM ST., N. Y.

ELIASSOF BROS. & CO.,

OF ALBANY, N. Y.,

Will shortly occupy offices on the **FOURTH FLOOR** (front) of the Gill Building.

DIAMONDS,	SILVERWARE,	TOOLS and
WATCHES,	CLOCKS,	OPTICAL
JEWELRY,	MATERIALS,	GOODS.

The demand of an ever increasing business rendering necessary more spacious quarters, I will remove on or about May 1, to the

6th FLOOR, GILL BUILDING.

B. VEIT,

WHOLESALE DEALER IN

Watches, Diamonds and Jewelry,

OPTICAL GOODS and MATERIALS.

THE H. A. KIRBY CO.,

TRADE MARK.

MAKERS OF

Fine Gold and Diamond Jewelry,

WILL OCCUPY OFFICES ON THE

9th Floor.

FACTORY: Providence, R. I.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

NEWARK, N. J., April 6, 1898.
Editor of THE JEWELERS' CIRCULAR:
Replying to your inquiry, would state that we make a sterling silver buttonhole flower tube capable of holding water, and would be pleased to fill the order. Yours truly,
UNGER BROS.

EMPORIA, Kan., April 4, 1898.
Editor of THE JEWELERS' CIRCULAR:
Will you please give my address to some good jobber or manufacturer of aluminium and other up-to-date novelties. I want their catalogue and bottom cash prices. Yours respectfully,
E. L. RICE.

ANSWER:—Manufacturers of aluminium novelties are as follows: Wm. L. Loeb Aluminium Co., Providence, R. I.; Pittsburgh Reduction Co., Havemeyer building, Cortlandt St., New York; Reymond & Gottlob, 831 Broadway, New York. We presume these concerns will send you their catalogue upon application.

ELIZABETH, Minn., March 22, 1898.
Editor of THE JEWELERS' CIRCULAR:
Will you kindly inform me through THE JEWELERS' CIRCULAR the address of manufacturers or importers of the "Unique coat hanger," which supersedes the tape loop; it fastens on coat collar with stud screws, solid German silver chain and nickel anchors. Respectfully yours,
W. A. PERSEY.

ANSWER:—Strauss, Sachs & Co., 355 Broadway, New York, sell the coat hanger referred to by correspondent.

NEW YORK, April 2, 1898.
Editor of THE JEWELERS' CIRCULAR:
Would you kindly inform me whether there are any small busts of the poet Byron made in real or imitation bronze, and if so, by whom are they manufactured or imported? Yours truly,
T. B. S.

ANSWER:—The Bradley & Hubbard Mfg. Co., Church St. and Park Place, New York, make an eight inch bust of Byron in imitation bronze. We know of no one having this subject in the imported bronzes.

ALBANY, N. Y., April 8, 1898.
Editor of THE JEWELERS' CIRCULAR:
I have been referred to you by Messrs. Wendell & Co., 93 William St., New York, for information as to where engraving is taught, either in a school or with a manufacturing company. Any advice on this subject would be very gratefully received. Respectfully yours,
GALE BURLINGAME.

ANSWER:—Schools at which engraving is taught are as follows: Philadelphia College of Horology, 1213 Filbert St., Philadelphia, Pa.; the Ezra F. Bowman Technical School, Lancaster, Pa.; La Porte Watch School, La Porte, Ind.: Parsons' Horological Institute, Peoria, Ill., and Waltham Horological School, Waltham, Mass. All these schools are horological schools, but they have engraving departments. W. F. Whelpley, Albany, N. Y., is the author of several books on engraving, and may teach pupils.

A. J. Erler, New Orleans, La., as already reported, filed on April 4 a petition of insolvency in the Civil District Court, making an assignment of property for the benefit of his creditors. The schedules show liabilities of $5,220.15 and assets of $2,175.

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.
No question is too trivial nor too complicated for consideration under this department.

NEWARK, N. J., March 28, 1898.
Editor of THE JEWELERS' CIRCULAR:
On page 42 of THE CIRCULAR, issue of March 23, you wish to know who has the arrow with the letters B. S. It is the Bay State Silver Co.

This concern existed in 1890-91-92-93. I do not know whether they exist at the present time or not. They made curb bracelets and silver knick-knacks and were located in either Worcester, Mansfield or Attleboro. Very truly,
C. H. CRANE,
Strobell & Crane.

The above letter was received in response to our solicitation to our readers to send us the name of the owner of the trade-mark illustrated, which we ourselves were unable to trace. We tender our thanks to Mr. Crane. The Bay State Silver Co. were in business in North Attleboro, Mass., but they have been out of business for some time past.

NOTICE!

In a short time we will issue a Supplement to our book, "Trade-Marks of the Jewelry and Kindred Trades," which will contain illustrations of as many marks as we can gather that have been adopted by the trade since the publication of the book. We earnestly request all members of the trade who have any marks not now represented in the book to send to us prints or cuts of such marks.

Every past and every future purchaser of the work, "Trade-Marks of the Jewelry and Kindred Trades," will receive a copy of this Supplement.

One engaged in trucking goods for certain customers at prices fixed in each case by special contract is only bound to exercise reasonable care in respect to the goods.

The firm of I. & H. Heilbronner, wholesale dealers in watches, Munich, Bavaria, dissolved April 1 by mutual consent. Heinrich Heilbronner has engaged in business of the same character and will conduct it under the firm name of Heinrich Heilbronner, admitting George Muller as silent partner.

Fresh Stocks.

BY F. R. BOOCOCK,
Secretary of the National Association of Credit Men.

HOW often is it that when a failure occurs in any line of business it is discovered that a large amount of the stock on hand is old, obsolete and unsalable? It would seem that this very condition of affairs would justify a careful search for the cause and the application of the proper remedy. Is not the whole situation explained by this one fact, that when a new supply of goods is received by the average merchant it is piled or dumped upon the old, thus leaving the original supply as a perpetual corner stone for successive pyramids of fresh goods? Under these conditions it is not surprising that a certain amount of goods should become shopworn, faded, stale and useless. By reason of this very system a large number of retail merchants, in making a statement of their affairs, should in all justice classify about 25 per cent. of their stock as "fixtures."

No matter what the kind of goods, when a new lot arrives that which is on hand should be carefully removed and the fresh supply put in the place assigned to it. The old lot should either be placed on top or otherwise arranged so as to be the first that is sold. This rule should be applied to every class of goods, whether sold by the yard, pound or piece. This method, properly observed, guarantees a continuous rotation of stock and will keep everything neat, fresh and attractive. Old stock should not be tolerated by any merchant that desires to keep abreast of the times and effectively meet his competition.

When new stock of a certain character is received it is the general custom to mark it with both the cost and selling prices. Equal care should be taken to mark, along with the other figures, the date of its receipt. When the annual or semi-annual inventory is taken every article in the store should be itemized, and opposite in parallel columns there should be noted the cost price, the selling price and the date it was placed in stock. After the inventory has been completed it should be carefully analyzed and separated into sections. Every article over six months old should be at once moved, even at a sacrifice if necessary. Of course, the character of the goods will determine the length of time that their retention on the shelves will be safe. Fresh, clean and attractive looking stock is a merchant's best advertisement. It indicates his enterprise and judgment as nothing else can, and it is certain to attract the attention of his patrons and command trade.

HE WAS EQUAL TO THE EMERGENCY.

"I want," said the recently married man in the novelty store, "a lady's belt."

"Yes, sir," said the polite shop empress. "What size?"

A blush mantled the customer's brow, and he swallowed twice in rapid succession. Then he said:

"I don't know exactly. Let me have a yardstick, please."

And as he placed it along the inside of his arm, from shoulder to wrist, the shop empress remarked beneath her breath to her chum, "He ain't the fool he looks, is he, Jennie?"—Cincinnati *Commercial Tribune.*

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

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United States and Canada,	$2.00
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Single Copies,	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVI. April 13, 1898. No. 11.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

"Business of the first quarter of this year was much better than that of the corresponding months of 1897. We do not feel the effects of the scare in the slightest degree."—Gorham Mfg. Co. in interview in New York *Times*, April 10.

THE scare referred to is the war scare. A certain amount of complaint as to the state of the jewelry trade is being heard, but we doubt the sincerity of the complaint in all cases, and feel sure that if everyone stated the truth as seems to be expressed in the above quotation, we would hear many more optimistic reports. It would be blindness to existing facts to assert that apprehensions of war are exerting no effect upon the business situation, but it is such times as the present when the chronic croaker has his innings, when he seems to derive so much pleasure from being miserable that his hearers, seemingly envious, seek to obtain some of the same pleasure by exaggerating the proportions of whatever temporary lull there may be. We are a people naturally sensitive to disturbing influences, and at such a time as the present, we are apt to display a spirit of conservatism and to exercise a waiting policy. But no disturbance of the solid foundations on which the trade of the United States has been so vastly improved can, even in the case of a declaration of war, be more than temporary.

The Avoidance of Litigation.

TO judge from the enormous amount of apparently profitless litigation—from a pecuniary standpoint—indulged in, it must be that suit bringing is a variety of ghoulish pleasure, a pleasure that fully compensates in the appreciation of some persons for the large outlay of money, thought and time. Every one will bring to mind Tom Touchy, "a fellow famous for taking the law of everybody," as Addison says, and "who plagued a couple of honest gentlemen so long for a trespass in breaking one of his hedges, till he was forced to sell the ground it inclosed to defray the charges of the prosecution." However, there are numerous persons of normal temperament who desire to avoid as much as possible all contact with courts of law; and no method offers itself calculated to achieve this end so efficaciously as the acquisition of knowledge of the events giving rise to cases in which others are concerned, but which may crop up in the course of one's own career. Such a case, as far as the jewelry trade are concerned, is that reported from Springfield, O., and published in another part of this issue. A jewelry firm furnished the prizes to be given at a series of bicycle races by a lodge of Knights of Pythias. The prizes were bought by an outside party who arranged the races. The jewelry firm have found it necessary to seek the help of the courts to obtain payment for the goods. The suit is to determine who is responsible for the debt, the lodge or the outside party. The amount of money involved is doubtless not large, and the suit is primarily of local interest. Nevertheless, a similar incident is very probable in the business affairs of the retail jeweler, and on this account the suit is of more than local importance. If the court should decide that the outside party is responsible, and for one reason or another it is impossible to collect the debt from him, the jewelry firm will have learned a lesson from which they and their confrères in other communities may profit, and that is not to have dealings with a middleman or go-between unless he is the accredited agent for the persons for whom he is acting. This is only one instance where a knowledge of another's legal adventures can prove profitable to the jeweler. There are numerous others, reports of which find their way into the columns of THE CIRCULAR, cases perhaps in themselves trivial but very often containing a germ of that knowledge which, serving as a preventive force, results in content and prosperity to its possessor.

During the three months of 1898 January to March, inclusive, *THE JEWELERS' CIRCULAR* published 4,518 more inches of advertising, 1,497 more inches of original reading matter, and 95 more news items than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

Importations at the Port of New York.

Weeks Ended April 9, 1897, and April 8, 1898.

	1897.	1898.
China, glass and earthenware:		
China	$46,068	$17,440
Earthenware	20,560	13,879
Glassware	14,227	11,134
Instruments:		
Musical	20,807	13,151
Optical	6,571	8,517
Philosophical	725	1,785
Jewelry, etc.:		
Jewelry	1,378	4,753
Precious stones	21,108	91,529
Watches	19,411	7,493
Metals, etc.:		
Bronzes	1,091	40,674
Cutlery	60,841	27,681
Dutch metal	1,449	95
Platina	9,740	27,212
Plated ware	1,946	.....
Silver ware	1,128	289
Miscellaneous:		
Alabaster ornaments	47	60
Amber	2,808	6,048
Beads	1,458	398
Clocks	5,700	5,176
Fans	5,030	5,611
Ivory	Not recorded	18,380
Ivory, manufactures of	331	582
Marble, manufactures of	19,604	2,345
Statuary	2,722	2,722
Shells, manufactures of	Not recorded	35,626

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended April 9, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$111,726.15
Gold bars paid depositors	36,838.84
Total	$148,564.99

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

April 4	$15,505
" 5	48,907
" 6	30,851
" 7	5,901
" 8	10,555
" 9	.....
Total	$111,719

The bankrupt stock and fixtures of M. Dorenfield, Corsicana, Tex., who failed there early in November last, were sold at public auction on March 30 to R. E. Prince, president of the City National Bank, for $1,500, he being the only bidder.

Important.

Trade Mark Decision of Especial Interest to the Watch Trade.

In a suit brought by the Elgin National Watch Company to restrain the Illinois Watch Case Company from using the word "Elgin" upon watch cases made and sold by the latter, Judge Showalter, of the United States Circuit Court for the Northern District of Illinois, in a decision rendered March 31st, 1898, decided that the said word "Elgin" is a legitimate trade mark and that its use in connection with watches belongs to and is the exclusive property of the Elgin National Watch Company. Under this decision, any infringement of our rights will subject the infringers to prompt prosecution in the United States Courts.

Elgin National Watch Co.

New York Notes.

The New York office of the Waite, Thresher Co., Providence, R. I., now at 178 Broadway, will be removed about May 1 to the Corbin building, 11 John St.

I. Emrich & Co. have removed from 52 Maiden Lane to 42 E. 15th St. (Union Square). Their new quarters are more capacious and more conveniently situated for their business.

W. C. Codman, superintendent of the Gorham Mfg. Co.'s factory, Providence, is one of the judges at the first annual show of the Bull Dog Club of America, which opens at the Logerot Garden, 2 W. 18th St., to-day.

On the first page of *The Brooklyn Manufacturer* for March appeared a large halftone engraving of Geo. W. Shiebler, president of the New York Jewelers' Association. The magazine also contained a long sketch of Mr. Shiebler's business career.

Deputy Sheriff O'Donnell has received an execution on a judgment, which has been entered against Preble Tucker and his wife, Katherine L. M. Tucker, for $5,493.50, in favor of M. D. Rothschild, a retired precious stone importer of this city.

Edward Newton on Saturday entered a judgment in this county for $1,319.63 against the Wayne Silver Co., Honesdale, Pa. The judgment was recovered in the Supreme Court, Brooklyn, on Feb. 18 in a suit by Newton, a former employe of the Wayne Silver Co., for breach of contract.

Ingomar Goldsmith & Co. and the Peckham Seamless Ring Co. have removed from 14 Maiden Lane to 30 Maiden Lane, where they occupy the entire upper part of the building. These changes have been made necessary by the increase in the business of the firms for some time past, and the consequent need of greater facilities.

As previously mentioned in this column, an action was brought last January by the L. E. Waterman Co. to restrain A. A. Waterman and E. L. Gibson from purchasing fountain pens made by the plaintiffs at less than list price, or from selling any such pens at less than list price. The L. E. Waterman Co. applied for permission to make more definite certain allegations in their complaint, and an order granting their motion was signed by Judge Bischoff, of the Supreme Court, Monday.

The action brought by the Emerald & Hiddenite Co. against Lippman Tannenbaum and Gyulo Armeny has been on trial for the past week before Judge Geigerich and a jury in Part VI. of the Supreme Court. The action is over a lease by the defendants of an emerald and hiddenite mine in the Carolinas owned by the plaintiff company. The mine, it is claimed by the defendants, after being operated for a time did not pan out successfully. The action was still on when THE CIRCULAR went to press.

Chas. C. Rice, manager of the manufacturing department of Cooper & Forman, has just been appointed tenor soloist for the Union M. E. Church, W. 48th St., having just resigned from a similar position with the Episcopal Church of the Epiphany, New York. Mr. Rice has what is known in the ecclesiastical musical world as a "pure English tenor" voice of great power and marvelous sweetness. His early musical training was as a chorister in an English cathedral, afterwards finishing off in the London Academy of Music from which he graduated.

Charles Thompson, said to be a sneak thief, was arraigned on two complaints of robbery in the Centre Street Police Court Thursday. One of the complainants, Miss Anna M. D. Mitchell, of Maryland, a grandniece of George Washington, alleged that Thompson stole a watch containing 24 jewels, which was once the property of George Washington. On the inside of the case is an inscription in French, which said that the watch was presented to George Washington by the Marquis de Lafayette. Thompson got into Miss Mitchell's room through an unlocked door, it is charged, and stole the articles. When arrested he had pawntickets for the stolen watch and other articles. The prisoner was held for trial in $4,500 bail.

On the complaint of C. P. Jennings, diamond setter, 20 Maiden Lane, Harry Mahnken, 28 years, of 678 Carroll St., Brooklyn, was locked up in the Old Slip Station Saturday night, charged with larceny. Jennings says Mahnken has not accounted for jewelry given him to sell. Mahnken, he claims, came to him two months ago with excellent recommendations and began sending in orders rapidly. In a short time he had sold $395 worth of jewelry, but payments, however, were slow. Mahnken on March 29 took out $769.75 worth of watches, diamonds and rings and failed to make a return. Mr. Jennings grew suspicious and interviewed the police. Detectives O'Neill and Edwards, who went to work on the case, found that some of the persons to whom the salesman said he had sold a part of the $395 lot did not exist. They then found Mahnken at 267 14th St., Brooklyn, and arrested him. Mahnken claimed that dissipation had caused him to default in the manner he had done. In the Centre St. Police Court Sunday Mahnken was held in $1,000 bail for examination.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

S. C. Tappin, Troy, N. Y., St. Denis H.; A. L. Bearse, Boston, Mass., Manhattan H.; F. J. Bicknall, Providence, R. I., Gilsey H.; G. H. Van Norman, Springfield, Mass., Broadway Central H.; E. L. Jellinek, Buffalo, N. Y., Hoffman H.; J. B. Hudson, Minneapolis, Minn., Imperial H.; F. A. Robbins, Pittsfield, Mass., Grand Union H.; J. A. Pitt, Montreal, Can., New Amsterdam H.; W. A. Jameson, Niagara Falls, N. Y., Astor H.; R. L. Galt, Washington, D. C., Imperial H.; W. F. Juergens, Chicago, Ill., Imperial H.; C. Strobel, Waterbury, Conn., Sturtevant H.; J. L. Eaves, Montreal, Can., Astor H.; G. Fox, Cincinnati, O., Plaza H.; J. F. Gibbs, of Delaplain D. G. Co., Wheeling, W. Va., 95 Franklin St.; J. E. Swarthout, Elmira, N. Y. Continental H.; A. Bruder, Fort Wayne, Ind., Belvedere H.

Trans-Atlantic Voyagers.

TO EUROPE.

Herbert Cockshaw, of Howard & Cockshaw, New York, Mrs. I. Farjeon, New York, and Fritz Morris, of the Empire Plating Works, New York, accompanied by his wife, sailed Saturday on the *Rotterdam*.

C. T. Dotter, New York, George Fox, of Fox Bros. & Co., Cincinnati, O., and family, J. B. Hudson, Minneapolis, Minn., W. F. Juergens, of Juergens & Andersen Co., Chicago, and Geo. Semler, of George Borgfeldt & Co., New York, sailed April 12 on *Kaiser Wilhelm der Grosse*.

Fred L. Martin, of Eichberg & Co., New York, and Morris Prager and A. J. Prager, of Morris Prager & Co., New York, sailed Wednesday on the *Teutonic*.

Henry Kryn, of Jacques Kryn & Wouters Bros., Brooklyn, N. Y., sailed Wednesday on the *Noordland*.

H. W. Birks, of Henry Birks & Sons, Montreal, Canada, sailed Saturday on the *Lucania*.

FROM EUROPE.

Oscar F. Eisenmann, of Eisenmann Bros., New York and Paris, accompanied by his wife, arrived last week on the *Kaiser Wilhelm der Grosse*.

Wedding Gifts In Fine Glassware

NEW, USEFUL AND ARTISTIC PIECES
NOT TO BE FOUND ELSEWHERE.

C. DORFLINGER & SONS, 915 Broadway, Near 21st Street, and 36 Murray Street, **NEW YORK.**

Effective Advertising for Spring Trade.

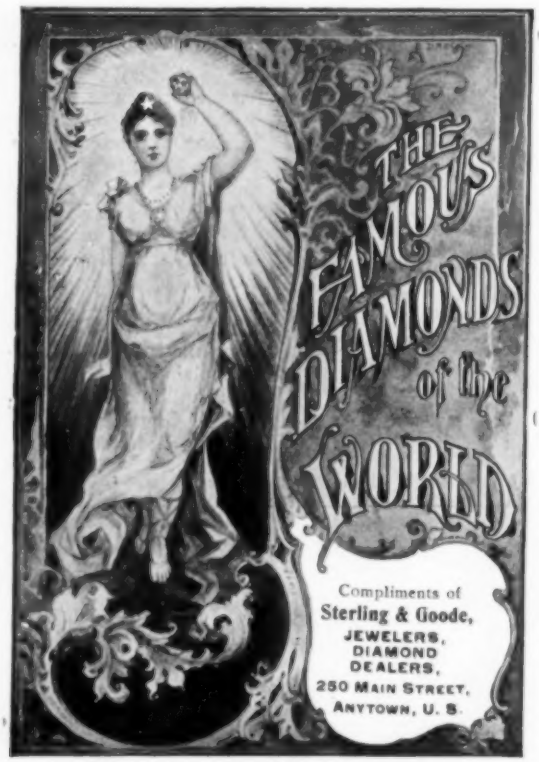
The most striking and artistic method of advertising a retail Jeweler can employ is to send to his customers a copy of "Famous Diamonds of the World." This is an artistically printed booklet containing engravings of the famous diamonds of the world, together with a description and history of the stones. It is a book that will be read and preserved by every one receiving a copy.

32 PAGES.
HARD, CALENDERED PAPER.

ARTISTICALLY PRINTED.

FINE HALF TONE ENGRAVINGS.

BOUND IN COLORED ENAMELED PAPER COVER.



YOUR NAME ON FRONT COVER AND YOUR ADVERTISEMENT ON BACK COVER MAKE THIS BOOK ESSENTIALLY YOUR OWN PUBLICATION. EXCLUSIVE RIGHT GIVEN FOR TOWNS OR CITIES.

FAC-SIMILE OF COVER.

By printing these in large quantities we are enabled to sell them to Retail Jewelers below the cost of ordinary pamphlets that have no intrinsic value and are thrown away. The price is so low that it will permit of its wide distribution to the public. **Write for Sample Copy and Prices.**

JEWELERS' CIRCULAR PUB. CO., - 189 Broadway, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

ESTABLISHED 1819.

Louis W. Hraba,

29 East 19th St., New York,

MANUFACTURER OF

Fine Leather Goods

Exclusively for the Jewelry Trade.

Adorn Your Store.

Make It Attractive!

It will pay you well to do so.

Exclusive Gaufri Effects in Fabrics for High-Class Store Decoration. Interiors, Windows, Show Cases.

If you have not received by mail a box of Samples write for them.

Manufactured by

R. J. PETERSON,

52 Leonard St., NEW YORK.

GIRDLES, WAIST SETS.

AVERBECK & AVERBECK,

Manufacturers,

16 and 18 Maiden Lane, - - - New York.

SEND FOR CATALOGUE.

News Gleanings.

M. Myers has bought out L. Elsohn, Auburn, N. Y.

T. J. Juzek, Elgin, Ill., has removed to 21 and 23 Grove Ave.

H. E. Stoutenburg has opened a jewelry store in Sayre, Pa.

August Kruger has removed from Phoenixville, Pa., to Bridgeport, Pa.

M. Wollman, jeweler, Council Bluffs, Ia., is making a horseless carriage.

Jeweler Engle, Wilkesbarre, Pa., will occupy a store in the Bennett building.

Charley Hoopes, Zanesville, O., has removed to the Maginnis block, N. 5th St.

J. C. Humig, jeweler, Allegheny, Pa., last week celebrated his 50th year in business.

W. T. Hartwell, Mohawk, N. Y., has sold his jewelry business to J. L. Hastings, Troy, Pa.

Execution for $400 has been issued against Powell Dugro, retail jeweler, Philadelphia, Pa.

J. C. Schmidt, Lebanon, Pa., last week moved to a remodeled store at 743 Cumberland St., that town.

The death occurred last week of Henry Young, son of Emil Young, a prominent jeweler of Johnstown, Pa., before the great flood.

A few nights ago thieves broke into Mr. Greenman's jewelry store, Tampico, Ill., and stole $300 worth of watch chains and charms.

James Southgate has removed from Ilion, N. Y., to Rochester, N. Y., where he will engage in the jewelry business for himself.

William H. Aldrich, Patchogue, N. Y., was last week taken seriously ill with peritonitis at his boarding place there and was taken to his home at Sayville.

Fred H. Robbins, jeweler at W. E. Wright's, Keene, N. H., who has been ill since January, has returned to his position, being much improved in health.

Joe Brown Co., jewelers, Chicago, who purchased the J. C. Lewis store of Romberger & Smith, Dwight, Ill., has sent the remainder of the stock to Chicago.

H. H. Webb, who purchased the jewelry business of D. B. Anderson, Marietta, O., about four months ago, has sold the business to Mr. Anderson and has returned to his Pennsylvania home.

Thieves raided the town of Venedocia, O., March 31. Jones & Jones' jewelry and hardware store and the post office were burglarized. Jones & Jones' loss will be $100, consisting of jewelry and cutlery.

J. H. Bates, of Marietta, Ga., it is reported, has purchased the jewelry stock of Henry Robinson, Anniston, Ala. The firm of which Mr. Bates is the head have a large store at Barnesville, Ga., and one at Marietta, Ga. Mr. Bates has organized a stock company. J. T. Chrisman is manager of the new business.

G. F. Lincoln, jeweler, Belchertown, Mass., was at work at his bench Thursday in front of his window when he was hit by a baseball. The ball crashed through the outer and inner windows, hitting Mr. Lincoln in the head, and causing a slight wound. His face was filled with flying glass, but no further harm was done.

L. C. Grassel will open a jewelry shop in New Castle, Pa.

The death is reported of D. F. Eaton, Central City, Neb.

J. R. Martin, Stuart, Ia., has sold real estate valued at $150.

Donelson & Co., Des Moines, Ia., have been attached for $341.

W. D. Gay, Lamoni, Ia., has paid off a chattel mortgage for $200.

F. Mellush, Ottawa, Kan., has recently purchased some real estate.

H. P. Peterson, El Paso, Tex., has discontinued his jewelry store.

Fraley & Surber, Davenport, Neb., are about to dissolve partnership.

William Butler has discontinued his jewelry business in San Diego, Cal.

W. M. Pinney will open a jewelry business in Bergen, N. Y., this month.

Louis Hoffman, Missoula, Mont., has given a chattel mortgage for $145.

A. M. Felson, Gouverneur, N. Y., will remove to a new location on May 1.

R. J. Kewin, successor of J. M. Tinsley, Griswold, Ia., has opened for business.

S. L. Shaw has sold out his stock of jewelry in Diagonal, Ia., to J. E. Lowry.

G. H. Snow has opened an optician's and jeweler's store in Wallingford, Conn.

The sheriff has sold the stock of jewelry and drugs of Robert Edwards, Osceola, Mo.

Norman G. Carr, Concord, N. H., began April 1 his 43d year in business as a jeweler.

Harry Davis has succeeded to the entire jewelry business of Davis & Holt, Trinidad, Col.

Stern & Blum, Portchester, N. Y., have moved into their new quarters at 40 N. Main St.

Ashby, jeweler, Colorado Springs, Col., has removed to the Bank building, 12 N. Tejon St.

W. S. Robinson has given a bill of sale for $3,000 on his jewelry stock in Colorado Springs, Col.

The stock of M. W. Bailey, Sr., jeweler and pawnbroker, Clinton, Ia., has been attached for $105.

J. W. Randall, graduate optician, has engaged with H. E. Adams & Son, jewelers, Burlington, Vt.

Joslin & Park have received a certificate of sale to a stock of jewelry in Salt Lake City, Utah, for $2,500.

R. K. Hohrann is opening a stock of jewelry in Clifton, Tex., which he just moved from Burton, Tex.

E. W. Knowlton, Malone, N. Y., has improved his store by extending the salesroom and adding a cosy office in the rear.

The chattel mortgages given by L. B. Booker, Spokane, Wash., have been released, and a priority of settlement designated.

April 4, A. F. Wehrle Co., Denver, Col., removed to the handsome new store room just fitted up for them at 921 16th St., between Curtis and Champa.

Jeweler Thomas Buchanan, Shenandoah, Pa., has moved to 118 S. Main St. M. F. Maley, jeweler, of the same place, has moved into a store on S. Main St.

The store of the veteran jeweler, Geo. H. Bassinger, Glens Falls, N. Y., has recently undergone a vast improvement in the way of new decorations, paper and paint.

Keene R. Forston has bought a jewelry stock in Hillsboro, Tex., over which he has placed a manager. Mr. Forston is a traveler for Eli Lilly & Co., Indianapolis, Ind.

The jewelry and bakery establishment of E. M. Geritz, Freeland, Pa., were sold by the Sheriff, March 30. John M. Carr, acting as attorney for Mrs. B. Leim, of Wilkesbarre, purchased the property for $40.

Mr. Randall, of Randall & Robinson, Colorado Springs, Col., who has been ill all Winter, has sold his interest. The name of the purchaser has not been announced. The firm will hereafter be known as Randall & Co.

R. S. Wood and Grant B. Kee have formed a partnership under the firm name of Wood & Kee and will conduct a jewelry business in Painesville, O. They have the stock of the estate of J. A. Babcock and will make additions to it.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.

TRADE MARK

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

PEARLS.

An assortment of exquisite PEARLS of rarely fine color, just received by us, is now ready for the inspection of our customers.

Fred W. Lewis & Co.,

Cutters of Diamonds and Importers of Diamonds, Pearls and Precious Stones.

24 John St., New York.

Front of Neck.

Nothing Better than The

Back of Neck.

CHAMPENOIS LEVER
Collar Button
(Patented)

Made in 10 and 14K.

PRICE REDUCED.

Strong, Durable, Easy to adjust
No steel spring to get out of order.

Combines the advantages of all the Patented Buttons now in the market. For particulars apply to Sole Makers and Owners,

CHAMPENOIS & CO.,

Manufacturers of Gold Jewelry,

50 Walnut St., NEWARK, N. J.

J. B. & S. M. Knowles Co.,
Silversmiths,
PROVIDENCE, R. I.

Complete Lines of Tableware a Specialty.

TRADE MARK
Sterling
925-1000.

STERLING QUALITY ONLY.

SEND FOR PRICE LIST.

To Manufacturers of Jewelry Boxes.
Write for samples of
New Effects in Fabrics for Lining of Jewelry Boxes.
Manufactured by
R. J. PETERSON, 52 Leonard Street, NEW YORK.

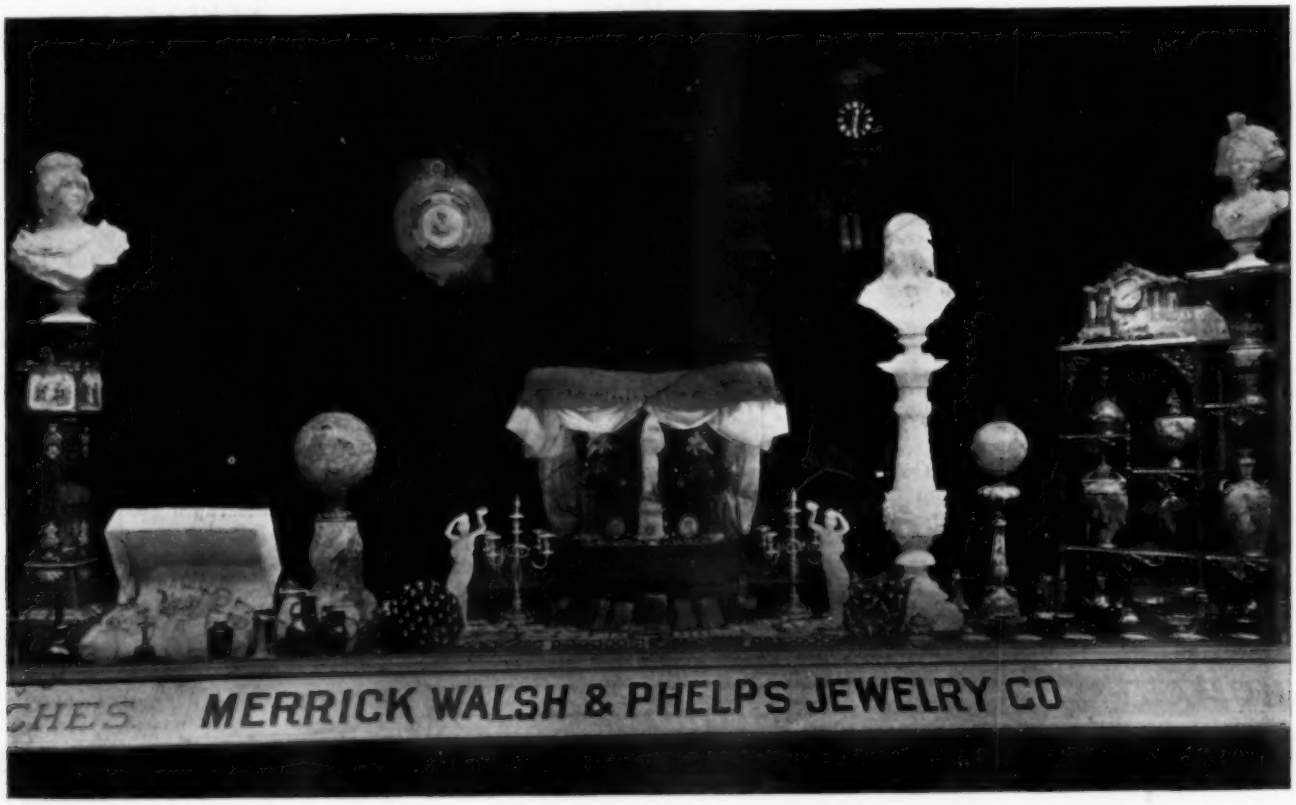
MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

A Jeweler's Beautiful Easter Window Display.

THE Easter display of the Merrick, Walsh & Phelps Jewelry Co., St. Louis, Mo., illustrated here, was one of the neatest yet elaborate exhibits of jewelry and precious stones ever collected together in one show window at one time in St. Louis. The central part of the display is a small canopy three feet high by three broad. This canopy is composed of silk and silk velvet, the former of light and the latter of dark purple. In the top, concealed in the folds of the silk, are several incandescent electric bulbs that shed a soft radiance over the display beneath. This consists of a small representation of "Morning" in Carrara marble, while pendant from the back of the canopy are diamonds, rubies, sapphires and emeralds galore in pins, necklaces, brooches, etc. Lying around the base of the small marble are rings, golden rosaries, etc.

In the window at either end are two splendid pieces of Carrara on valuable pedestals. One has an onyx base, the other an alabaster. In the window are representatives of all manner of beautiful things, such as solid silver candelabra, real bronzes, royal Vienna vases, chryso-ceramics in various shapes, a Grecian banquet lamp, ivory miniatures, and Rookwood pottery. Easter lilies complete the display and add to its effectiveness. This Easter exhibit was produced under the able supervision of E. C. Eiseman.



THE BEAUTIFUL EASTER WINDOW EXHIBIT OF MERRICK, WALSH & PHELPS JEWELRY CO., ST. LOUIS, MO.

Easter Windows of Jewelers.

Easter displays in the windows of some St. Louis, Mo., jewelers were unique and beautiful. One of the most appropriate designs suggestive alike of the holiday and of patriotism was that at the store of F. W. Drosten. A large American flag was laid flat in one of the windows of his store and the flag was crossed in the middle, so as to form a triangle. On the red stripes were placed all sorts of jewelry novelties, which the white stripes brought out in bold relief.

The E. Jaccard Jewelry Co. transformed their store last week into a veritable bower of beauty. The interior was lavishly decorated with wild smilax, American Beauty roses and Easter lilies, and the seven show windows were magnificently decorated. Those in the Olive St. side, three in number, were particularly noticeable. Everything was white, from Easter lilies to Carrara marble, save for the hanging green of smilax, that formed an artistic contrast. One of the 6th St. windows had a display that no other jewelry house in the city has yet attempted. It was an exhibit of ecclesiastical goods, such as crucifixes, chalices, patens, mostly of beaten brass or of gold plate.

The Easter window displays in Pittsburgh, Pa., this year were particularly fine. Among the noted ones were Graf & Niemann's diamond exhibit, A. E. Siedle's illuminated windows, E. P. Roberts & Sons' attractive trio of Fifth Ave. windows, W. W. Wattles & Sons' exhibit of lamps and stunning belts, Hardy & Hayes' and Sheafer & Lloyd's display of novelties, diamonds and bric-à-brac, Vilsack's window mentioned in a recent issue of THE CIRCULAR, G. W. Biggs & Co., J. C. Grogan and John Roberts. C. Hauch, Smithfield St., capped the climax by an exhibit of engraved Easter eggs which sold by the gross.

Commercial Law Points.

(Compiled from latest decisions of the highest courts.)

Book accounts, both existing and future, may be mortgaged.

The law does not imply a warranty as to the condition of leased premises.

A bank has the right to offset the deposit of a customer by a demand note due it.

When the printed and written part of a contract do not agree, the written controls its interpretation.

Creditors may attach goods of their debtor in possession of those who conspired with him to cancel them.

The failure of debtors, before making an assignment, to keep a cash book, is not evidence of a fraudulent intent.

An engagement to perform an act involves an undertaking to secure the means necessary to the accomplishment of the act.

A common carrier who negligently delivers goods to one personating the true consignee is liable for the value of the goods.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

A FIRST-CLASS DESIGNER on silverware; best of experience; would like a change of position. H. B., care JEWELERS' CIRCULAR.

A1 watchmaker and optician; full set of tools; highest references; ten years' experience; 25 years old; speaks Swedish and English. Address Salesman, care JEWELERS' CIRCULAR.

FIRST-CLASS DIAMOND JEWELER AND designer is open for position; able to take charge of factory; can give highest references. Address A. A., No. 7 E. 98th St., New York.

EXPERT OPTICIAN, twelve years' experience, also good watchmaker and salesman; position with first-class house in New York state; highest references. Address F. J. I., care JEWELERS' CIRCULAR.

SITUATION WANTED.—Saleslady and stock keeper in large jewelry store desires position in the middle-west; years of experience; best of references furnished. Address S. C. W., care JEWELERS' CIRCULAR.

WANTED—Position by diamond and jewelry salesmen, watchmaker and window dresser; 16 years' experience; thorough in every branch of the business; unquestionable references. Address, E. C. B., care of JEWELERS' CIRCULAR.

YOUNG SINGLE MAN, age 28, good all around workman, 10 years' experience as watchmaker, jewelry jobber, optician and salesman, have trial case and full set of tools and can furnish first-class references. Address Pa., 117 C., care JEWELERS' CIRCULAR.

A RELIABLE POSITION wanted either as a partner or employe by an A1 optical specialist capable of taking charge of an optical house, either wholesale or retail; an optical teacher of national reputation, of eight years' successful experience; or will engage with an optical house to teach their representatives the business and establish it upon a paying basis. Address "M. D.," care JEWELERS' CIRCULAR.

Help Wanted.

BY A NEW YORK HOUSE, a young man to select parts for prescription work and to inspect; a practical man preferred. Address S., care JEWELERS' CIRCULAR.

WANTED—Experienced watchmaker and optician with good references; permanent position. Address F. Rolshoven & Co., 166 Woodward Ave., Detroit, Mich.

WANTED—A few good salesmen familiar with the medium and cheap hollowware line and scheme trade. Oneida Silverware Mfg. Co., Oneida, N. Y.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman, care JEWELERS' CIRCULAR.

BY A NEW YORK HOUSE, a competent grinder and a l'round workman; must thoroughly understand frame and rimless work; a steady place for the right man. Address G., care JEWELERS' CIRCULAR.

Business Opportunities.

WANTED—Jewelry manufacturing plant; spot cash; state price and location. Address "Cash," care JEWELERS' CIRCULAR.

FOR SALE CHEAP—A jewelry store near New York at two-thirds of invoice; stock can be reduced to $1,500. Inquire G. Wilkens, No. 241 First Ave., New York.

FOR SALE—Jewelry store in manufacturing town of 22,000 inhabitants in central New York; best location in city; will sell reasonable for cash. Address, B. W. J., 269 State St., Schenectady, N. Y.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N. Y.

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For Sale.

FOR SALE—One black walnut watchmaker's cabinet, 18 inches long, 14 inches deep, 12 inches high, containing 30 drawers, all fastened by one lock said d awers containing Swiss lathe and a full set of sm. l. tools, about 140 pieces, and some materi-l for watchmaker; will be sold cheap; for detailed list and price, address William Harris, 28 West 25th St., New York.

To Let.

OFFICE AND FACTORY TO LET; rent $400; Ludeke & Power, 23 John St., New York.

PART OF ONE of the finest offices in the bui ding No 3 Maiden Lane to let to jobber or manufacturer. Inquire room 52.

NICE LIGHT STORE or lofts to let; 25 by 90 feet, adapted for jewelry or kindred trades, at 34 East 29th St., near 5th Ave., New York. Apply Wm. Berrian, 9 West 17th St., or Ferd. Fuchs & Bros., 308 Greenwich St.

Miscellaneous.

WE HAVE A CUSTOMER for a second hand pearl necklace; will pay cash; any size up to five strands. C. S. Crossman & Co., 3 Maiden Lane, New York.

OLD ESTABLISHED HOUSE in Maiden Lane desires agency for out-of-town manufacturer of gold, silver or plated jewelry, or other goods; or would let part of pleasant office with plenty of safe room. Address "Maiden Lane," care JEWELERS' CIRCULAR.

FOR SALE.

Wall case, 10 ft. long; roll top desk; bookkeeper's desk; tables and chairs, all of quartered oak; also safe, trunk, etc.

Flat mills, wire mills, engine lathe, polishing lathes, power draw bench, melting and annealing furnace, lapidary lathes and sink piped and pumped for Johnson Filter Press. All the above practically new; in use only a short time. Address R. C. D.,

care JEWELERS' CIRCULAR.

"Nothing except the mint can make money without advertising."—*Gladstone.*

"Give us bold advertisement."—*Shakespeare.*

"There is no better way to secure business than advertising."—*Carlyle.*

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'s BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVI. CHICAGO, WEDNESDAY, APRIL 13, 1898. No. 11.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Silver houses report they are doing well; clock houses are more quiet, after an exceptionally good business since the first of the year. In the larger plated silver ware houses there is activity in the hotel line. Cameras are handled by more of the jobbers and are in good demand. Things are quiet in the jewelry line, with a fair demand for silver novelties, belts, girdles, shirt waist sets and small pins, such a demand as the warmer weather usually brings out. The war talk has had, and probably will have, no bad effect here in the west.

"We are enjoying a very nice business for this time of year," report the Meriden Britannia Co. "Our country trade is fair, and the hotel department is doing an exceedingly good business. We are well pleased with the Spring outlook."

"We had over a thousand orders more this last March than in March, 1897," said Otto Young & Co., "and they averaged considerably larger in amounts. Our business is very satisfactory."

Mr. Midlen, Chicago manager of the Gorham Mfg. Co., is in New York.

August B. Eggler, the nephew and successor of Albert Miller, Dundee, Ill., was here last week making purchases.

L. L. Alnutt bought stock here the past week for a new store he is opening in Chillicothe, Mo. Mr. Alnutt was formerly at Monett, Mo.

The two children of F. H. Allen, western representative of Barstow & Williams, are improving after a severe attack of typhoid pneumonia and are on the way to a full recovery.

Will Juergens, of Juergens & Andersen Co., left Monday night for London, Paris and Amsterdam, to visit as purchaser the leading diamond markets of the world. He sailed Tuesday on *Kaiser Wilhelm der Grosse.*

H. K. Allen, of Rich & Allen, is at the sanitarium at Battle Creek, Mich., for the cure of stomach troubles. He writes that his dyspepsia has disappeared and that he never felt better in his life. He expects to remain there, however, until the first of May.

The Parisian Novelty Co., 5905 Prairie Ave., report a large demand for photo-miniature work on buttons and enameled miniatures for brooches and watch cases. It is expected the coming year the wearing of photo-buttons will far exceed in popularity any previous year.

Buyers who dropped in last week included: Mr. Strouse, McGregor, Ia.; J. W. Spence, Racine, Wis.; F. J. Kempel, Oregon, Ill.; A. E. Elbe and wife, Bloomington, Ill.; W. P. Yeoman, Waukegan, Ill.; August B. Eggler, Dundee, Ill.; G. W. Tallman, Lanark, Ill.; J. F. Ingalls, Waukegan, Ill.; L. L. Alnutt, Chillicothe, Mo.

J. B. Hudson, Minneapolis, Minn., passed through Chicago Thursday on his way to New York, to sail Tuesday on the *Kaiser Wilhelm der Grosse.* Mr. Fox, of Fox Bros. & Co., Cincinnati, O., accompanied him. A pleasing incident occurred when a mutual friend introduced Mr. Hudson and Will Juergens. Each learned that the other was going to Europe and on the same ship. A comparison of tickets showed that they had also, unknowingly, selected adjoining staterooms.

The seventh floor of the Columbus Memorial building was pretty much torn up last week by reason of George H. Fuller & Son taking the quarters occupied as an assembly room by the Chicago Jewelers' Association ever since the building was constructed. For some time the firm's salesrooms, which adjoined the association rooms, had been too small for their business and arrangements were made to exchange with the association.

San Francisco.

TRADE CONDITIONS.

Returning traveling salesmen report business pretty quiet in all sections of the coast. We were treated to a heavy earthquake last week, which shook things up generally and startled the natives, but the chief regret is that it did not shake up trade, which is badly in need of a shock of some kind.

Sol. Kaiser, of Chicago, paid the local trade a few days' visit recently.

A. Goldman, Bakersfield, Cal., and Y. H. Boudreau, Modesto, Cal., were in town last week.

Emil Klumpp, formerly with the San Francisco Diamond House, has gone to Australia.

There is an effort being made to organize two baseball teams among the wholesale jewelers of this city.

The wholesale jewelry houses closed at one o'clock last Saturday, which they will continue to do through April, May, June and July.

M. Schussler & Co. are getting out an elaborate watch catalogue, which will be ready for presentation to the trade within a couple of weeks.

E. Saunders, of A. I. Hall & Son, was to have started on the road last Sunday, but was taken ill Saturday, and was compelled to postpone his departure.

The building at 207 Sutter St., in which are located the material house of Armer & Weinshenk and the jewelry firm of Rothschild & Hadenfeldt, is being remodeled inside.

Schedule of Liabilities and Assets of S. E. Hobb & Co.

MIDDLESBOROUGH, Ky., April 7.—The first official schedule of the assets and liabilities of S. E. Hobb & Co., who assigned to Judge Joseph F. Bosworth three weeks ago, was given out yesterday. Assets, $3,155; liabilities, $7,402. The assets consist of a stock of furniture and jewelry and the property of the Straight Creek Coal and Coke Co., of Pineville.

Death of Edward H. Palmer.

RICHMOND, Ky., April 8.—Edward H. Palmer, a jeweler at this place for many years, died suddenly last night. He came to this place from England, where his people now reside.

Silversmiths 50 Years Ago.

AN exhibition of old English silver in this city led a silversmith to make some comparisons. "There is a very general impression," he said, "that the development of our artistic silver work, which now has a world-wide reputation, has come during the past quarter of a century. This is not strictly accurate. We had in New York before 1850 silversmiths whose work was as beautiful in design as anything that has been turned out since that time. Silver was much more expensive then, of course, and the number of people who could afford it was comparatively small, but the silversmiths had occasions to show what they could do in manufacturing elaborate sets intended for public presentations. One of the handsomest of the tea sets that have been brought to this shop for cleaning was manufactured by Adams, who was a well known silversmith in this city in the '40s. Adams was a friend of Clay, and I believe that at one time he served as an Alderman. His designs were excellent, though his workmanship was entirely different from that of to-day. There were other silversmiths who preceded him who turned out designs which we are now reproducing, and so far as our old Colonial patterns are concerned they are as popular to-day as when they were new."—*The Sun,* New York.

Cincinnati.

Messrs. Tyler and Anderton, Dayton, O., were in the city last week.

Jacob Wittlig, Marietta, O., whose store was damaged by the recent floods, has now a brand new store.

F. B. Kehrer, Bucyrus, O., is on a trip down in Arkansas, taking a look at his farm in that section.

The jewelers of Troy, O., were all in the high water of the recent flood. They are now all in good condition.

Anthony Herschede, jeweler, 583 Main St., is named as a candidate for Fire Commissioner. He is popular in politics.

H. E. Kleinlein, Upper Sandusky, O., and E. Luchtenberg, Columbus, O., are reported to be laid up with a spell of sickness.

Oskamp, Nolting & Co. gave away Saturday to every woman customer a "Maine" spoon, which was the cause of their store being the scene of action all day.

Mr. and Mrs. Jas. Carr, Nashville, Tenn., were in attendance at the wedding of the daughter of A. G. Schwab, last week. Mr. Carr is the manager of the B. H. Stief Jewelry Co.

Three boys, none more than seven years old, walked up to the street show case of L. Rosenberg, 5th St., last week and stole a tray of plated rings and escaped. Neither the young rascals nor any trace of the rings can be found.

D. P. Armer, Richmond, Ky., has been conducting an auction with a view of closing up the business and coming to Cincinnati to enter the Generator Co., in which he has bought stock. The auction will continue until all is sold.

St. Louis.

Among out-of-town jewelers here last week were: Ed. Goulding, of E. H. Goulding's Sons, Alton, Ill.; John Roark, Winchester, Ill., Frank Ricketts, Charleston, Ill.

The name of Goodman King, of the Mermod & Jaccard Jewelry Co., was forged to a telegram which went to Chas. F. Joy, Congressman from the 12th Missouri District, in which Mr. King was purported to have strongly condemned the policy of President McKinley on the Cuban question. A number of other prominent citizens' names were also attached to the bogus message. A strong denial has been sent, and every one of the gentlemen in question has repudiated the sentiments expressed in the telegram. Quite a stir was created by the infamous fake.

Kansas City.

K. T. Smith has opened a jewelry store at Bosworth, Mo.

J. K. Lawson, Kansas City, Kan., has gone to Boston for a few weeks' stay.

S. R. Smithers has closed his store in Maryville, Mo., and has left for the Klondike.

John Gillet, Fort Scott, Kan., was in town all of last week visiting among his friends.

Jas. A. Sharp, Leavenworth, Kan., has completed plans for generally remodeling his store and somewhat enlarging it.

C. L. Merry has completed his repairs to his shop and now has one of the finest plants in the west for doing optical work.

W. A. Kirkham will close the auction he has been running for the last three weeks and dispose of the rest of his stock at private sale.

The Edwards & Sloane Jewelry Co. have just completed a very handsome medal for R. I. Pearson, to be given as a prize to the Kansas City Dental College students.

W. E. Hoefer, traveler for Edwards & Sloane Jewelry Co., started out on the road last week after a short rest home. He will take in southern Kansas and Oklahoma this trip.

F. P. D'ARCY,
Jewelers' Auctioneer, 3547 Prairie Ave. Chicago.

Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.

Terms Reasonable, Best of References.
Write for particulars.

GORDON & MORRISON CO.
WHOLESALE WATCHES, JEWELRY AND OPTICAL GOODS.

Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the Jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mail free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

JOHN F. TURNER,
Jewelers' • Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars.

FOR SALE. One of the best retail **Optical Stores** in Chicago. Reasons for selling—have interests in South Dakota which require personal attention. For particulars address **Optician**, care Stephen Parlin, 270 Garfield Avenue, Chicago.

Chicago Gold Pen Repairer.
GOLD PENS.

Send me your work. **Repairs of all kinds.**
S. N. JENKINS, 103 State St., Chicago, Ill.

Two Medals from World's Fair — Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR. .... CHICAGO.

COLONIAL *IN STERLING SILVER TABLE WARE.*

JEWELERS ONLY.

TOWLE
MANUFACTURING COMPANY,
NEWBURYPORT, MASS.

Chicago, 149-153 State St.

S. MARTIN,
.. Jewelry Auctioneer ..
TWENTY-TWO YEARS' EXPERIENCE.
Address—1036 Cambridge Avenue, MILWAUKEE, WIS.
BUSINESS CONFIDENTIAL.
HASSO R. PESTALOZZI, Optician and Jeweler, 96 Wisconsin St.

TO WHOM IT MAY CONCERN: Milwaukee, Wis., Jan. 10, 1898.
This is to certify that Mr. Sam Martin has sold my stock of Jewelry, etc., at public auction. It has proven a pronounced success to me, and I can recommend him to all who are in need of his services as a strictly honest and very able auctioneer. H. R. PESTALOZZI.

Among the out-of-town buyers in town last week were: W. P. Bard, St. Paul; H. S. Zinn, Hutchinson, Kan.; I. Eller, Richmond, Mo.

Detroit.

Charles Christman, Windsor, Can., has entered the employ of Hugh Connolly.

P. J. Walsh, the Woodward Ave. jeweler, is recovering from a severe attack of influenza.

Rudolph M. Kern, formerly with Smith, Sturgeon & Co., is now in the employ of Traub Bros.' up-town store.

The following Michigan country jewelers were in Detroit last week: Robert Walsh, Port Huron; C. E. Montford, Utica, Mich.

Frank Showerman, Ypsilanti, Mich., went to New York last week to purchase a stock for his new jewelry store shortly to be opened there.

Otto Supe, Sault Ste. Marie, Mich., last week opened up with new fixtures and a new stock in the Wood & Thoenen block. He purchased novelties in the Chicago market.

A new wholesale jewelry store will shortly be started in Detroit, but the time is not yet ripe for an authoritative announcement. A New York Maiden Lane jobber is said to be back of the scheme. It is believed that Detroit affords a good opening for another business of this kind.

Minneapolis and St. Paul.

TRADE CONDITIONS.

Jobbing trade in the Twin Cities the past month was very good according to reports of the various jobbers here. Collections are good, and staples are mostly in demand. Prospects for a good Spring and Summer trade are fair.

J. B. Hudson, Minneapolis, sailed on a trip to Europe on the 12th inst. on the *Kaiser Wilhelm der Grosse.*

W. H. Chamberlain, Minneapolis, was in New York last week, where he attended the funeral of his aged mother, who died shortly after Mr. Chamberlain's arrival there.

Louisville.

J. W. Sharrard has moved into his former quarters on 4th St.

S. E. Ledman was confined to his bed last week by rheumatism.

Dr. Wedekin, of the Wedekin Optical Co., 3d and Chestnut Sts., is out again after a serious illness.

A. E. Frederick, who made an assignment some time ago, is doing repair work at his home on Ormsby Ave. Mr. Frederick says he thinks he will soon rent a window down town and continue to do repair work.

Indianapolis.

Carl Walk has returned from a visit to Cincinnati.

Buyers in town last week were: A. Hawkins and Aaron Pursell, Noblesville, Ind.; Henry S. Lewis, Martinsville, Ind.; J. W. Hudson, Fortville, Ind.; O. N. Ridgeway, Sheridan, Ind.; and Chas. Morgel, Brazil, Ind.

Canada and the Provinces.

George McCallum, jeweler, Windsor, N. S., is opening out in business.

The Montreal Optical Co. have issued a writ against Fred. Hogue for $105.

E. C. Hurdle, jeweler and grocer, Glencoe, Ont., has sold out his grocery business.

J. H. Racicot, jeweler, St. Johns, Que., has issued a writ against Jas. E. A. Benoit for $22.

Richard Hemsley, wholesale and manufacturing jeweler, Montreal, was in Toronto last week.

E. W. Thomas, formerly in business in Chilliwack, B. C., has opened a jewelry store in Napanee, Ont.

The old established business of the late J. L. Moss, jeweler and pawnbroker, Montreal, is advertised for sale.

Fred. G. Fawkes, jeweler, Brantford, Ont., has given a renewal chattel mortgage for $3,000 to G. H. Fawkes.

W. E. Phillips, of the Theater Français, Montreal, has just purchased 1,200 silver plated toilet articles in New York for presentation on the occasion of the 1,000th performance at this theater.

C. H. Nelson, of H. A. Nelson & Sons, St. Peter St., Montreal, wholesale clocks, fancy goods, etc., has purchased the business of Tasse, Wood & Co., "Reliance" cigar, and will carry on the same.

Abraham Aronsbery, optician, formerly of Toronto, but now of Montreal, will apply to the Parliament of Canada at the next session for a bill of divorce from his wife, Lottie Hurrion, now residing in Toronto.

The cheap rates offered by the railways have developed an extraordinary amount of travel between towns in western Ontario and Detroit, and a good deal of smuggling has been going on in all sorts of dutiable goods, including silver ware and jewelry.

Walter J. Barr, manager of the Goldsmith's Stock Co., Toronto, has been elected captain of D Co. in the newly organized reserve battalion of the Queen's Own Rifles. Mr. Barr has been connected with the battalion in various capacities for 26 years.

Very encouraging reports as to business on the Canadian Pacific Coast and in the Northwest are received by the Goldsmith's Stock Co., Toronto, from their representative, C. D. Maughan. Trade is a good deal better than was anticipated, the demand for watches being particularly good.

Davis & McCullough's jewelry stock, Hamilton, Ont., was offered at auction March 31 by Thomas Burrows. The highest figure reached in the bidding was 41 per cent., offered by John Riach. As this was considerably lower than the reserve price, the stock was withdrawn. The large size of the stock was a drawback to any better bidding. It has now been decided to dispose of it by private sale, and it is possible that W. R. Davis will again become proprietor of the business.

Syracuse.

To the Holmes & Edwards Silver Co., Bridgeport, Conn., was given a judgment last Monday in Municipal Court against Simon Lesser and Solomon H. Lesser for $176.41 for goods sold.

Percy A. Coon, a Syracuse traveling man who represents the M. S. Benedict Mfg. Co., East Syracuse, is in California, and was registered at the Baldwin hotel in San Francisco on Thursday night when occurred one of the worst earthquakes the Golden Gate city ever experienced.

The Syracuse School of Optics, which opened on Monday, April 4, for a two weeks' session, is being well attended. Among the prospective opticians is a lady, Miss Felshaw, of Boonville. Sessions are held in the new Dillaye block, and Dr. C. Williamson Crumb, of Utica, is the instructor.

Philadelphia.

For the first time in many years the Chestnut St. jewelry stores kept open on Good Friday.

Mager & Gougelmann, opticians, New York, have a representative at 127 S. 16th St. on Saturday of each week.

Considerable damage was occasioned by a blaze in the jewelry store of J. J. Cohen, 116 S. 12th St., on Tuesday evening last.

George Schafenacker, of Schafenacker & Huber, Ambler, Pa., was in town on Thursday laying in a fresh supply of goods.

"Yankee Ben," the famous dog belonging to Howard Fitzsimmons, the West Chester jeweler, took a first prize at the Pittsburgh dog show last week.

In Quarter Sessions on Wednesday last Lewis Rich was acquitted of the larceny of seven dozen silver spoons and three silver mugs from the store of E. P. Percival, the N. 8th St. jeweler.

Wm. H. Long, president of the Jewelers' Club, spent Easter with his family at Atlantic City. Other "tradesmen" at that resort were Wm. P. Sackett and Howard Williams, Germantown.

The spacious show windows of J. E. Caldwell & Co., 902 Chestnut St., presented a specially attractive appearance for the Easter display. A massive marble statue, "Morning Glory," was one of the features.

A delegation of the Public Buildings Commissioners, consisting of Messrs. Gaskell, Stevens and Leger, together with architect Powell and superintendent Taylor, left for Milwaukee and Minneapolis on Sunday to inspect the public clocks in operation in those cities.

Pacific Coast Notes.

C. H. Howe contemplates opening a jewelry store at Bland, N. M.

H. Abraham, a jeweler of New York, was recently in Phoenix, Ariz.

William Butler has discontinued his jewelry business in San Diego, Cal.

A. H. Grennell has bought out the jewelry business of A. Goldman, Bakersfield, Cal.

L. H. Smith, El Cajon, Cal., is closing out his store there and will soon go to the Klondike.

John Eaves, a watchmaker of Tucson, Ariz., recently threatened to kill a former sweetheart who had jilted him. He was dismissed from custody, as his would-be victim would not prosecute.

In a fire in Lynn, Mass., at 12.15 o'clock, April 4, the jewelry store of A. S. Ashton, 15 Union St., was damaged by water to the extent of about $200.

Time is Money
We Case it up.

There are Cases and Cases and Cases, but

"Wadsworth Doing is Worth Doing Well."

This Case on Time Saves Nine.

You never lose but always gain a customer with a Wadsworth Case.

WADSWORTH

TRADE MARK.

Warranted for Twenty-five Years

WADSWORTH PILOT

TRADE MARK

Warranted for Twenty Years

THE WADSWORTH WATCH CASE CO.,

NEWPORT, KY.

NEW YORK OFFICE,
Corbin Building.

CHICAGO OFFICE,
Columbus Building.

S. C. Powell,

Sterling Silver Novelties Girdles, Belts, Shirt-waist Sets, Etc.

Send for Illustrated Folder.

51 and 53 Maiden Lane, N. Y.

VACHERON & CONSTANTIN

Vacheron & Constantin,

at the Annual Competitive Test for 1898, held at the Geneva Observatory, received the following awards:

1. The only First Prize (Unique Premier Prix) for a Series of Best Adjusted Watches.
2. The only First Prize (Unique Premier Prix) for Single Watches.
3. A Third Prize.

These new laurels substantiate the enviable reputation of

Vacheron & Constantin

Watches

EDMOND E. ROBERT,
3 Maiden Lane,
New York.

Connecticut.

The Valentine-Linsley Silver Co., Wallingford, have filed notice of an increase of capital stock from $12,000 to $19,000.

The new store of Strauss & Macomber, 96 State St., New London, was opened to the public Wednesday, April 7. A pretty souvenir was given to visitors on the opening day.

C. C. Carroll, the former Wallingford jeweler, has, it is reported, retired from his connection with the Meriden Rubber Co., He was the heaviest stockholder in the concern.

Alderman N. B. Rogers, the Danbury silver plate goods manufacturer, has been elected an appraiser for the Danbury branch of the Co-operative Building Bank, of New York city.

The stockholders of the Bridgeport Silver Plate Co., Bridgeport, held a meeting last week and decided to rebuild the factory that was destroyed by fire several months ago.

John W. Adams, who has just died in Hartford, a well known hotel proprietor, farmer and owner of fine houses, began his business life as a peddler of jewelry in the Western States. His age was 65.

Mr. Stone, of Perry & Stone, jewelers, New London, reports a remarkable recovery of a large lot of valuable silver ware stolen last Summer from the Crescent Beach cottage of J. F. Pratt, of Indianapolis. His own work in the case was shrewd and plucky.

Gen. Geo. H. Ford, New Haven, has been unanimously re-elected president of New Haven's Chamber of Commerce. Under his administration the Chamber has attained a most flourishing condition. It is the second oldest Chamber of Commerce in the United States.

Jeweler J. H. G. Durant, New Haven, has leased an eligible store on Church St., near the corner of Centre St., and will remove there May 1. He has been in his present location for the last five years. Previously he was for 13 years in the same business on Church St., a few doors south of his present store. In all he has been for 24 years in the jewelry line in New Haven, the first six as a salesman and watch repairer for the late George L. Streeter.

Jeweler Stockton, Sandy Hill, N. Y., has removed to a remodeled store.

Etheldred Curtis will remove from Lemont, Ill., to Beardstown, Ill., where he will become a proprietor of a jewelry store.

Wm. J. Brouse, Madrid, N. Y., recently returned from an extended business trip through Vermont and eastern New York in the interest of a popular bicycle of which he is the wholesale agent.

The case of the Arcade Jewelry Store, Springfield, O., against Ingomar Lodge, No. 610, K. of P., was tried last week before Judge Miller. The suit was brought to collect the money for prizes given at bicycle races at the K. of P. celebration at the fair grounds on the Fourth of July. The articles were bought by an outside party who was arranging the bicycle races and the suit is to determine who is responsible for the debt.

A WORD ABOUT THE **BEST SWISS FILE.**

It is made by **Antoine Glardon & Co.,** in Vallorbes, The Home of the File Industry.

Its trademark excellence and has in advance of any

TRADE MARK.

ANTOINE GLARDON.

denotes the standard of established a reputation other file.

The undersigned have been Sole Agents for the U. S. and Canada for a number of years and the sales of this File have increased every year.

A large and well assorted stock is kept on hand and all orders receive prompt and careful attention.

F. W. Gesswein Company, 39 JOHN ST., New York.

WM. DIXON, PRESIDENT.

Headquarters for Supplies and Tools for all Metal Workers.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . .

MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET, - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

LATEST DESIGNS. LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

Pittsburgh.

G. W. Smith, McDonald, Pa., is holding an auction sale.

Kornblum, the optician, has removed his place of business to 440 Wood St.

W. W. Wattles and Mrs. Wattles have returned from a five weeks' tour of southern resorts.

The jewelry store of August Fecke, 2128 Carson St., was entered last week and some gold watches taken.

The store of H. F. Witherby, Grove City, Pa., has been closed on an execution of $3,600. Among Pittsburgh creditors are Goddard, Hill & Co., M. Bonn & Co., and Sol Cerf.

J. C. Grogan has repainted his entire store in white and gold, and the building presents a handsome appearance among the grimy downtown stores. John Roberts has repainted his store in green and gold, the result being most effective.

Invitations have been issued for the wedding of Miss Sarah W. Roberts, daughter of Mrs. E. P. Roberts, to Walter Williams, who has been bookkeeper for the firm of E. P. Roberts & Sons for 10 years. The wedding will take place on Thursday evening, April 21, at 8 o'clock, the Rev. Daniel Dorchester as officiant. The marriage will be a brilliant social event.

Among the buyers in town last week were: C. Springer, New Castle, Pa.; W. Hunt, Uniontown, Pa.; E. H. Schaefer, Beaver Falls, Pa.; C. A. Loughman, McKee's Rocks, Pa.; H. A. Reineman, McKeesport, Pa.; J. W. McKean, Charleroi, Pa.; Ed Kennerdell, Tarentum, Pa.; C. F. King, Coraopolis, Pa.; Geo. H. Smith, Lancaster, O.; George Eckert, Jeannette, Pa.; E. O. Bloser, New Kensington, Pa.; Frank H. Hayes, Washington, Pa.

Trade Gossip.

White stone goods are looking up this Spring. The Olympus diamond of Jos. Noterman & Co., Cincinnati, O., is being brought out in the latest mountings.

If you have not seen the watch bargains of the Bell Watch Case Co., Cincinnati, O., look into them before making any other contract. Write for details concerning their special agents' catalogue, which they give to their representatives who handle their cases exclusively. Their cases carry a 25 or 30 year guarantee.

The Wadsworth Watch Case Co.'s rapid increase in business has compelled them to add another wing to their factory which they have outfitted and to which they have added increased force who will begin now to turn out all work promptly. This firm are coming to the front with true western enterprise, and the dealers are beginning to realize the value of buying cases that sell and give satisfaction. "Once a customer, always a customer" has been their aim in establishing new trade. The secretary of the company, Harry Walton, contemplates making a call on the trade next week.

H. C. Bridgham, Mystic, R. I., has removed to another store in that town.

On April 19 will occur, at the Church of the Good Shepherd, Raleigh, N. C., the marriage of Mary Rebecca Simmons, the daughter of Mr. and Mrs. F. M. Simmons, and Ludwig August Mahler, jeweler, of that city.

UNITED STATES PATENT FOR SALE OF

THE KARRUSEL WATCH.

THE KARRUSEL WATCH
has a revolving Escapement (lever or chronometer).

THE KARRUSEL WATCH
therefore automatically adjusts itself for positions.

THE KARRUSEL WATCH
has appeared on four Kew Observatory Lists, see HOROLOGICAL JOURNAL, London, Eng., for May 1895, March 1896, March 1897, and March 1898.

Observe Table of comparison below:—

	KARRUSEL LEVERS.					ORDINARY LEVERS.				
	Total	Total Failures.	Per Cent. of Failures.	Total Especially Good.	Per Cent. Especially Good.	Total.	Total Failures.	Per Cent. of Failures.	Total Especially Good.	Per Ct. Especially Good.
1895				7		367	93	25	35	9½
1896	81	9	11	27	33	351	71	20	29	8
1897	142	22	15½	60	42	254	63	21	32	12½
1898				*29					*21	

* It should here be stated that this year the Kew Observatory List has only given all those watches taking 82.5 per cent. of the total marks obtainable by a **perfect watch**; previous years all watches obtaining 80 per cent. were published, this being the reason of the apparent falling off; based on previous standard there are 108 especially good watches this year.

The rapid progress of the Karrusel Watch, in England, is apparent from the above. Any firm desirous of striking out from the ordinary line of watchmaking, and having a valuable monopoly of their own, should at once apply to the patentee and proprietor of the Karrusel Watch:

B. BONNIKSEN,

16 NORFOLK STREET, - - - COVENTRY, ENGLAND.

NONE BUT SUBSTANTIAL PEOPLE NEED APPLY.

ROGERS "ANCHOR" BRAND
SILVER PLATED WARE

THE REAL ARTICLE

...of **Silver Plated Ware**

recognized as the standard of quality the world over is the ROGERS "ANCHOR" BRAND. It represents all that is possible in stylishness and true, lasting quality. It is backed by a half century's successful record.

Learn more about it by dropping a line for catalog to

The Wm. Rogers Mfg. Co.

FACTORIES:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

Main Offices and Salesrooms:
Hartford, Conn.

New York Office:
149 Church Street.

Philadelphia Office:
306 Commerce Street.

The Titania

...IS...

A fourteen karat, solid gold case with

Elfin, 10 Line Movement,

Bassine style, cased close, Daintiest Ladies' Watch made.

Can be retailed for Fifteen Dollars,

and guaranteed in every particular.

The Elfin Line are the best small watches made, either home or abroad.

This particular case is named to distinguish it from the many other solid gold casings.

Every jeweler should have them in stock.

They can be had at all selling agencies, or at headquarters.

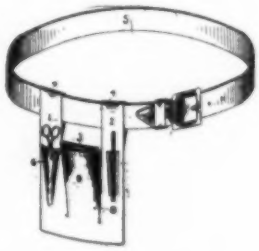
THE **Waterbury Watch Co.,**

Waterbury, Conn.

The Latest Patents.

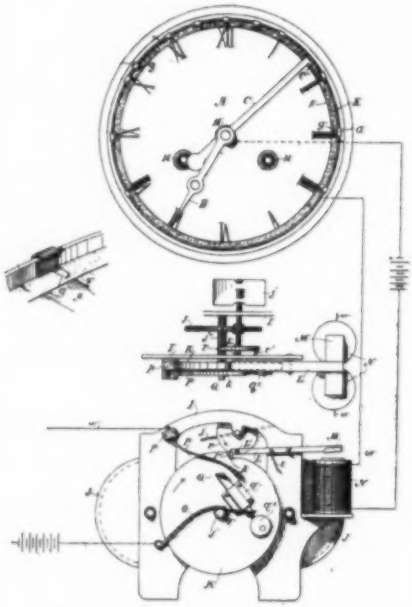
ISSUE OF APRIL 5, 1898.

601,725. CHATELAINE. SOPHIA ZEUGSCHMIDT, Allegheny, Pa. Filed May 5, 1897. Serial No. 635,137. (No model.)



In chatelaines, the combination of a frame suspended from a belt, and consisting of two downwardly-extending strips of material and a third piece of material interposed between and attached to said strips; a pocket on each of said strips, and a third pocket on said intermediate piece.

601,850. PROGRAM-CLOCK. ELVYN Y. BURRILL, Oakland, Cal. Filed Sept. 4, 1896. Serial No. 604,827. (No model.)

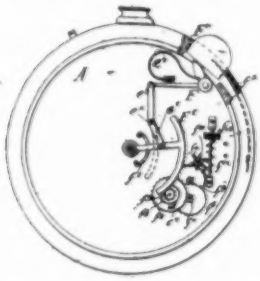


601,982. WATCHCASE. MARTIN PEIRSON, Bristol, Conn. Filed Apr. 13, 1897. Renewed Mar. 4, 1895. Serial No. 672,604. (No model.)

In a watch holding device of the character set forth, the combination of a supporting strap or band provided with two widened portions to extend over the palm and back of the hand, the said portion extending over the back of the hand having a pocket therein, a metallic plate in the said pocket provided with a screw stud or shank, and a watchcase having a screw-opening therein to removably engage the screw stud or shank, and securing devices.

602 036. REPEATING WATCH. CHARLES PRAHL, New York, N. Y., assignor of three-fourths to Levy, Dreyfus & Co., same place. Filed Oct. 24, 1896. Serial No. 609,890. (No model.)

In a repeating-watch, the combination of a pusher projecting outside of the watch a spring-actuated elbow-lever actuated by said pusher, an oscillating motor-segment pivoted to the movement-plate, a pivot-link connecting the elbow-lever with the toothed segment, a pawl and ratchet-wheel, a pinion arranged between the pawl and ratchet-wheel and said motor segment, said pinion being engaged by said motor-segment, a train of transmitting gear-wheels operated by the pawl and ratchet wheel, a spur-wheel actuated by the last gear-wheel of the train of transmitting



gear-wheels, a worm engaged by the teeth of said spur-wheel, and a fly on the worm shaft.

DESIGN **28,443.** CUFF-BUTTON HAROLD L. PALMER, Utica, N. Y. Filed Feb. 15, 1898 Serial No. 670,437. Term of patent 7 years.

DESIGN **28,450.** WAIST-BELT. CELIA KOHLMAN, New York, N. Y. Filed Dec. 9, 1897. Serial No. 661,323. Term of patent 14 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring April 5, 1898.

239,643. PAPER WATCH DIAL. ABRAHAM BITNER, Lancaster, Pa.

239,684. JOINT OR HINGE FOR LOCKET OR WATCH CASES. JOHN K. UNDERHILL, New York, N. Y.

239,732. ATTACHMENT OF WATCH PENDANTS. CALEB K. COLBY, Brooklyn, N. Y.

239,733. BUTTON AND STUD. WILLIAM W. COVELL, Newark, N. J., assignor to William Howkins, Jr., same place.

239,738. WATCH. LOUIS DEE, London, England.

239,797. LATHE FOR TURNING HANDLES FOR TABLE CUTLERY. JOHN JOHNSON, South Antrim, N. H.

239,890. BRACELET. HERMAN UNGER, Newark, N. J.

An agent of the seller has no implied authority to warrant the quality of the goods, unless it is the custom in sales of goods of that character for the salesman to make a warranty.

DEPARTMENT OF

ADVICE AND CRITICISM

ON

RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

PART LX.

Hutchinson & Hart, Shreveport, La., sent us an optical ad. which is first class in many respects. They make a strong point in saying that their optical department is no side line but is a regularly established and one of the most important branches of their business. Another effective part of the ad. is the reference to the DeZeng's refractometer. Such an announcement carries weight to the minds of many people who are inclined to be deeply impressed by scientific instruments generally. Again, it is so common now for opticians to advertise that they make no charge for testing eyes, that many persons are inclined to believe that the optician will be bound to find some error; so it is well for the optician to announce, as Hutchinson & Hart do, that if the callers do not need glasses, they will so be told. This fact should be constantly repeated and impressed upon the public mind.

***

This advertisement is much better than the one sent to us by Mr. Blackmond, Dowagiac, Mich. In parenthesis we will say that if we did not know that Mr. Blackmond is located in Dowagiac, we would not be able to learn this fact from his ad., as he does not give any address whatsoever, which we consider a bad omission. We have endeavored to impress upon the retail advertisers that in their advertisements not only is the street number desirable, but the city name as well. Mr. Blackmond desires to impress upon the public that he is very careful in his selling of lenses and frames. This is a very good point to make in its way, but it could be done in fewer words. The statement which forms the first sentence of the ad. is sufficient. The other technical statements show knowledge such as the optician is supposed to possess and do not particularly inform the public.

***

Jeweler Castritius' ad. has quite a striking caption and is otherwise well worded. The point that he makes, namely that he does his own engraving, will impress some readers with the idea that he can do the work cheaper than can other jewelers, who, they will infer, have to send the work outside the city.

***

We show here two advertisements of J. C. Sipe, Indianapolis, Ind., one of which regarding rings is an adaptation of an ad. that appeared in THE CIRCULAR some weeks ago, and is a striking little advertisement. The remarks that we previously made will apply to this ad. We do not see, however, why he should have omitted his address. The other advertisement is conventional, and, therefore, in harmony with present day models.

***

As a model jeweler's ad. we present that of Henry Kohn & Sons, Hartford, Conn. In type composition and arrangement it is beyond criticism. Timely goods are advertised in terse terms and attractive prices are quoted. In every respect is the ad. all that could be desired.

No Side Line.

OUR OPTICAL DEPARTMENT IS NO SIDE LINE.

It is one of the principal branches of our business, and one that receives our very best attention. We have lately added a

DeZeng's Refractometer,

An instrument that has proven to be one of the best things ever invented for detecting ALL ERRORS OF VISION. With this instrument the optician is enabled to discover the slightest defect and prescribe Glasses accordingly.

Astigmatism,

that most troublesome of all errors of eyesight. The frequent cause of severe headaches is quickly and correctly estimated with this wonderful instrument. If you have any defect of vision whatever, or if you are suffering from headaches, come in and let us examine your eyes. We make no charge for testing your eyes, and if you do not need glasses we will tell you so. Our stock of Optical Goods always the largest and the best.

Hutchinson & Hart,

Leading Jewelers, 214 Texas Street.

HAVE YOU A WIFE?

Then the proper thing is to buy her a beautiful gold ring or watch. It will be appreciated.

I HAVE A HUNDRED

Elegant Gold Rings mounted, and several hundred loose Stones that I can mount to order while you wait. A gold filled Plain ring, warranted one year, for 50 cents. Good Eye Glasses fitted satisfactorily for $1, or no pay. The best Alarm Clock in the world for 90 cents. A full line of Small Silver Novelties and fine Jewelry for Birthday gifts.

The only Jeweler and Watchmaker in the city who does his own engraving. All goods engraved free.

A. L. CASTRITIUS, - LEADING JEWELER, - 40 HIGH ST., WESTERLY.

Inspection.

Every pair of lenses, every frame, every eye glass chain and hook undergoes a careful inspection before leaving my hands. Each lense is accurately measured; if out of focus one one-hundredths of an inch it is thrown out. If there is the slightest bubble or blemish of any kind it's never sold; all of my chains and hooks are of good material and guaranteed to wear; all my spectacle frames undergo a rigid scrutiny and any flaw in strength or finish consigns them to the refiners; the frames must also fit the customer's face in every way; the eyes must look through centers of lenses; bridge must not be too high or to low; must not cut temples; and lashes must not brush glass; I positively will not sell a frame that does not fit perfect. I would rather lose a sale ten times over than let such a frame go from my parlors.

BLACKMOND,

Jeweler and Optician

Look for Big Sign.

Ladies' Purses

AND

Card Cases.

We have all of the desirable leathers: Seal, Morocco, Monkey, Lizard, Pig, Saska, etc.

Our Combination Purse and Card Case of any Morocco leather, with neat silver corners, at $3, is the best book ever seen at the price.

Purses from $2 to $18.

Silver Chain Purses, $3.75 upwards.

Henry Kohn & Sons

Jewelers

TWO FLOORS 360 MAIN STREET

Diamond Rings Plain Rings

SET RINGS

J. C. Sipe

LADIES' RINGS

Gents' Rings Children's Rings

THE SUN,

MOON and STARS

Reflect their brilliancy again in their emblems that shine forth resplendent from our rare stock of jewels.

Rings, Brooches, Eardrops, Hair Ornaments, Stick Pins, Bracelets, Studs, Cuff Links and Collar Buttons. We manufacture everything in the Diamond Jewelry line, and reset Diamonds while you wait.

J. C. SIPE, Importer of DIAMONDS

Room 4, 18½ North Meridian St.

INDIANAPOLIS.

Extra Finish.

Our New Rimless

SPECTACLE MOUNTING

Is Perfection.

Beveled Edge.

It is made with a Seamless Gold Filled Endpiece that cannot be distinguished from Solid Gold. Nothing like this ever before accomplished. We make this Mounting in

EXTRA STIFF
RIDING OR CABLE TEMPLES

at a price that will make it a leader. Order sample of your jobber.

Makers of the latest ideas in Gold Filled Spectacle and Eye Glass Frames and Frameless Mountings.

Providence Optical Co.,
7 Beverly Street, PROVIDENCE, R. I.

The New Koenen Case FOR OFFSET EYEGLASSES.

Made of the same material (steel and aluminum) as the shell case which has gained such favor among the opticians and their patrons. It is compact, handy and durable, affording a perfect protection to the eyeglasses.

A. KOENEN & BRO., 81 Nassau Street, N. Y.

GOLD Spectacles and Eyeglasses made with **S**well End **W**ill not break

The **A**udemair Test Case **W**ithout an Equal. See it before you buy.

We Make the Largest Line of

Spectacle and Eyeglass **CASES.** Quality and Prices Right.

Our **GOLD FILLED SPECTACLES**

Are Now Warranted for 10 Years.

Our **SCHOOL of OPTICS** Convenes Monthly First Tuesday.

THE KNOWLEDGE GAINED
WILL PUT DOLLARS IN YOUR POCKETS.

Our Prescription Department is Noted For Promptness, Accuracy and Dispatch.

SEND FOR OUR NEW CATALOGUE.

SPENCER OPTICAL MFG. CO.,
15 MAIDEN LANE, N. Y.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

DR. KNOWLES'
PRIVATE
COURSE IN

Optometry.

Special Rates in the Correspondence Department.

For Terms and Important Particulars write to **R. H. KNOWLES, M. D.**
189 Broadway, care "Jewelers' Circular."

99 Optical Ads $1.00

Plain talks in type. Ads. that made business for me—will do it for you. Printed copy with catchy headlines. You never saw one of them. I know how to make type and printers' ink bring patrons. Let me bring them to you—"You do the rest." Money back if you want it.

WM. E. HUSTON, Optician, Greenfield, Ind.

DIAMOND BAND RINGS AND MOUNTINGS.

3350. Designs Patented. 919.

Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897

3351.

947.

Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.

Specialty: Superior Ladies' and Children's Rings.

Workshop Notes.

Polishing Mother-of-Pearl, Ivory and Horn.—Rub with wet linen cloth dipped in finely powdered pumice stone, finish off with putty powder and a wet rubber.

Pearls.—THE CIRCULAR is informed that pearls will never tarnish and lose their brilliancy if kept in dry, common magnesia, in place of the loose cotton used in jewel cases.

Broaching Watch Hand.—In opening the hole of a watch hand to size, time will be saved if, supposing the boss of the old hand is available, a broach be tried in the hole of the old hand, and the distance it will enter marked on it by pushing a slip of cork on the broach in front of the old boss. The new hand may then be broached out to the cork with confidence before trying it on.

Ice-Box in Timing.—Great caution is needed in using an ice box to preserve the steel work from rust caused by condensation of the air. A notable English chronometer maker places his chronometers in a brass box with a cover screwing against a waxed joint to exclude the air. Whenever this box is taken out of the ice box it is allowed to remain unopened for about three hours, and as a further precaution the balance and spring are washed in benzine after a chronometer has been subjected to ice.

Closing Hole of Minute Hand.—If it is desired to close the hole of a minute hand, the cover of the boss may be turned off at an angle, leaving the metal thin round the hole, and the hand then placed on a stake and one smart blow given to the boss with a flat surfaced hammer. An hour hand too large may have a slit cut through the boss, which is then sprung together. Some use a stake with a series of graduated conical holes, for placing the boss of the hand in. The hole is then closed by striking the hand; but even with the stake, if the boss is very stout, the corner must be turned off. It is better to broach a seconds hand out full large and then give it a nip to make it grasp the pivot, for if it is a thoroughly good fit throughout the length of the boss there is danger of breaking the pivot in removing it.

Polishing Straight Pivots.—Straight pivots with square shoulders are polished with a steel polisher slightly covered along the edge that acts against the shoulder of the pivot. This edge is also dovetailed a little so as to form rather less than a right angle with the bottom of the polisher in section. The operator will find by experience the amount the polisher requires to be covered. It is rarely that one man can use another's polisher so well as his own. If the edge of the polisher is too much dovetailed it will produce a wavy shoulder to the pivot. The pivot must be turned nearly to right size and the shoulder quite square. During polishing only the end of the pivot must rest on the end of the corner. A piece of paper may be placed underneath the pivot to reflect the light. The light so reflected must be divided equally on either side of the shoulder during the process of polishing, and uniform pressure exerted along the pivot. The polisher must be used with a backward and forward motion, and with a slightly lateral motion, also to prevent ridges being cut in the pivot.

OPTICAL DEPARTMENT.

Aphakia.

BY R. H. KNOWLES, M.D.

(*Continued from page 42, March 30, 1898.*)

CONCLUSION.

THE subject of aphakia would not be complete, after having entered upon the details of the several operations necessary for the removal of an opaque lens, without saying a few words relative to the operations of absorption or discission and suction.

Absorption, solution or discission operations permit the lens substance to become absorbed by means of the action of the aqueous humour, which is allowed to enter the crystalline lens through an incision made through the cornea and the capsule of the lens. The operation is called for in soft cataracts or in young people, and in that variety of cataract, the so-called Lamellar especially, although even this kind of cataract may in some instances be removed by extraction.

The operation is performed in the following manner: The patient selected is usually young and healthy and the cataract soft and in the condition requiring this operation. The pupil is thoroughly dilated by means of a four-grain solution of atropine and the patient is placed upon the operating table; and if he is not a nervous or troublesome patient a 2 per cent. solution of cocaine or a 1-200 gr. disc of cocaine is placed within the lid in order to procure the necessary local anaesthesia, but if there is any reason why chloroform or ether should be employed, one or a combination of both anaesthetics will be given.

The eyelids are kept well out of the way either by a stop-speculum or the finger of an assistant. The operator takes two fine cataract needles and, after demonstrating the sharpness of these instruments upon a thin membrane drawn tightly over the end of a steel tube, passes one directly in the cornea through the aqueous humour and capsule of the lens into the lens substance; then the other needle is allowed to take the same course, both needles separated one-quarter of an inch apart. Care is taken relative to puncturing the posterior part of the lens so that none of the vitreous humour is allowed to escape. A gentle tearing movement, using the cornea as a fulcrum, is entered upon at this point of the operation and the opening through the capsule will allow the aqueous humour to enter the chamber made by the needles in the lens substance, and thus in time the lens becomes absorbed by means of the aqueous humour.

Several operations may be required in order to accomplish this end. The needles and all of the instruments are removed and the eye covered by oiled silk overlaid by absorbent cotton pads. Both eyes are covered by means of roller bandages, and the patient is then removed to a darkened room and kept in bed for several days. The pupil is kept dilated by means of a four-grain solution of atropine, a drop employed immediately after the operation, one drop being placed within the lid six times daily for several days. Cleanliness, of course, is observed prior, during and after the operation. Iced water is applied frequently for 48 hours or until the danger point is passed.

The changes in the crystalline lens after the needling or discission operation do not manifest themselves for some time afterward. This operation is usually repeated at the end of six weeks and the same precautions observed as in the former operation. The lens usually disappears after a second operation, although it may be repeated a number of times before the entire crystalline lens disappears. Small opacities of the size of pin points will be found upon the cornea at the point of entrance of the needles in performing this operation.

Extraction of cataract by suction is also called for in soft cataract. The pupil is dilated by means of atropine. The lens is entered by means of discission, and the lens substance is broken up by the needles when entered the first time and a few days are allowed to pass by, so that the lens may be in such a condition that it may be easily withdrawn by means of Bowman's syringe, or a syringe made for such purposes. A broad oblique incision is made through the cornea and the nozzle of the syringe is allowed to dip in the broken up lens mass which is gently withdrawn into the chamber of Bowman's syringe until the whole of the lens substance is removed. The rest of the operation, such as the use of atropine, cleanliness and bandages, with treatment, is the same as is employed in needling or discission operation or operation by means of absorption.

In the operations by absorption and suction, soft cataracts are usually treated. The reason why hard cataracts are not usually treated by means of discission and suction is the danger arising from inflammation, etc.; so that for the hard varieties of cataract the method by means of extraction is commonly employed.

"Undiaphragmed" Eyes.

It is a most unusual thing to find a pair of eyes in which there is no trace of an iris, but there are cases on record of this peculiarity existing. A certain Dr. Meyer, some little time since, had the occasion to visit a woman patient of 54 years of age. He quickly perceived that there was no trace whatever of an iris, and upon inquiry he elicited the fact that not only were her mother and grandmother deprived of this optical organ, but also her younger sister.

Dr. Johnson's Spectacles.

In a certain optician's establishment, situated in Clerkenwell, there is to be found a pair of spectacles very antiquated in appearance. A card bears the announcement that the glasses in question were worn by "The celebrated Doctor Johnson." How the spectacles got to be associated with the famous lexicographer cannot be ascertained. The spectacles, however, appear to be of Johnson's period—that is all which can be said in their favor.—*The Optician*, London.

The Eyesight of Children.*

BY R. BRUDENELL CARTER, F.R.C.S.

Read before the Society of Arts, London, Eng.

THE eyes of children must usually be ranked as the most precious of their possessions, and as possessions which, both in the individual and probably in successive generations, are capable of being improved by cultivation and of being injured by exposure to unfavorable conditions. It will be my object, as far as may be possible within the limits available for that purpose, to direct attention to the chief agencies which, during the time of childhood, have been found to be either favorable or detrimental to vision, and to show in what way the former may be encouraged and the latter may be obviated. For this purpose, a brief account of the eye as an instrument seems to be an essential preliminary.

In its general characters the eye resembles a photographer's camera. It is a sort of box, spherical in outline, formed of a strong and dense external tunic, blackened or at least darkened interiorly, presenting in front a transparent window, called the cornea, a colored diaphragm or stop, the iris, with a central opening for the admission of light, called the pupil, and a bi-convex lens, which forms, at its focal length, a reduced and inverted image of the objects of vision. This image falls upon a membrane called the retina, which corresponds to the ground glass screen of the camera.

If we take the eye of a freshly killed animal and carefully peel off the investing membrane at the back, so as to expose the retina, and then turn the front of the eye towards the landscape, we shall see an inverted image or picture of this landscape in the eye, just as we should see it on the glass of a kodak when selecting a point of view for a picture. The picture in the eye, when this is in proper focus, is better than that of an ordinary camera, because, on account of the curved shape of the eyeball, all parts of the retina or screen are at the same distance from the lens. In the camera, as we all know, the center of the flat glass is nearer to the lens than the marginal parts, and hence, although the defect is rendered practically unimportant by various contrivances, a picture which is centrally perfect is less well defined at its boundaries.

The retina itself is an exceedingly complicated nervous structure, of which the most important portion, as far as we are now concerned with it, is an infinitely fine mosaic, formed by the terminations of the innumerable fibers of the optic nerve. The closely packed elements of this mosaic are brought by reciprocal pressure into hexagonal form, and each tiny hexagon is the terminal surface of a fiber which conducts the visual impression made upon it to the brain. How this conduction is effected, or how the merely physical picture produced within the eye is translated into consciousness, we do not know. What we do know is that clear definition in the picture is essential to clear perception by the mind. If we look through a telescope which is out

*We gave in our issue of April 6 an extract from the address of R. Brudenell Carter. We, in this issue and the next, give the address in full.

Optical Department.

of focus, the retina receives a blurred image, and from this the mind obtains a correspondingly blurred idea.

The production of a clear image upon the retina, like the production of a clear image in a camera, depends upon the simple condition that the lens, by which the image is formed, shall be of the right strength, and shall be situate at the right distance from the screen. The focal length of a lens is measured by the distance from it at which parallel rays of light, such as proceed from distant objects, are brought to the point in such a way as to form a picture; and this is called its principal focal length.

When a camera is directed to distant objects, its lens should be its own focal length from the screen. In this condition, if the camera be turned to a near object, the image of that object will be blurred, and only be rendered clear by increasing the strength of the lens, or by increasing its distance from the screen. In some cameras the lens is moved to and fro by a screw, in others, especially in some of the modern "snap-shot" forms, extra lenses are provided, to be put over the fixed one and to increase its strength, that is, have a shorter focal length for a near object than for a distant one. We shall presently see in what way these considerations become of practical importance.

We take, as the typical human eye, one which is called "emmetropic." The word simply signifies to be in measure, or to be of correct proportions, and it is applied to a state in which the actual length of the eyeball, from front to back, is such that the position of the retina precisely corresponds with the focal length of the lens. In such a condition, of course, when the passive eye is directed towards a distant object, a perfectly clear and defined image of that object is formed upon the retina.

If the eye remaining unchanged were then directed towards a near object, the image of that object would be blurred and indistinct. The distance between the lens and the retina is practically invariable, and therefore, in order to obtain a clear image of the near object, the strength of the lens must be increased, just as, in a snap-shot camera, an additional lens is provided to be placed over the permanent one.

In the eye, the change is effected by muscular effort. The details of the mechanism are open to some doubt, but the general effect is that the lens, when the eye is directed to a near object, is compressed in such a manner as to become more convex, and therefore stronger. The act is called the act of accommodation, and we are said to "accommodate" for the distance of the near object, which clearly, through the sense of vision, determines the amount of the effort; this has to be greater and greater, as the object is brought nearer and nearer.

If you take a piece of stretched net, and hold it between the eyes and a printed page, you will see that, if you try to read the page, you can do so, although dimly conscious of the net as an interposed film. If you increase the accommodation, so as to look at the net, and to see the threads of which it is composed, the letters will no longer be legible. For them the accommodation will be in excess of what their distance requires; and, if the eyes be again directed to them with clear vision, the accommodation will be less than that which the fibers of the net require.

The essential characteristics, therefore, of the emmetropic, or, as it is sometimes called, the normal eye, are that it obtains clear vision of distant objects when in a state of rest, and that it obtains clear vision of near objects by virtue of an effort, which increases in degree as the object approaches. For every such eye there is a limit to its power of accommodative effort, that is to say there is a near point, nearer than which clear vision cannot be obtained. This near point is at its nearest at about eleven years of age, and it slowly recedes from the eye, in consequence of gradual diminution of the power of accommodation, as life advances. Elderly people, before they begin to use spectacles for near objects, such as print, find it necessary to hold these objects farther and farther from the eyes in order to see them distinctly.

To the distant vision of emmetropic eyes there is no limit, except such as may be imposed, in a way presently to be described, by the size of the object in relation to its distance, or by the interception of the light proceeding from it by the atmosphere. On a clear night, for example, emmetropic eyes obtained distinct vision of the markings on the surface of the moon.

The emmetropic eye, the eye that is "in measure," may be further described as a well proportioned eye, the parts of which are in harmonious relation with each other; and, like well proportioned organs in general, it is of greater endurance and better working capacity, than one in which correct proportions are not maintained. Its correctness depends, you will remember, upon the identity of two distinct measurements, the distance from the optical center of the eye at which the visual image is formed, and the distance from the same point of the screen on which the image is received.

If we assume the distance at which the image is formed to be invariable, it will at once be evident that the other distance, that of the position of the retina or screen, may vary in opposite directions by being too near or by being too far away, and that we thus obtain two distinct and opposite types of disproportion, which will severally produce different effects.

We will take, in the first instance, the form of disproportion in which the screen is too near, or in which, relatively to correct proportion, the eye is flattened, or too short from front to back.

The late Professor Donders, of Utrecht, by whom this interesting condition was discovered, called it hypermetropia, or overmeasure, a nomenclature which would indicate that the disproportion was on the side of the image-forming rather than that of the image-receiving apparatus. As far as we can ascertain, however, the contrary is usually the case, and hypermetropia is really what I much prefer to name flat eye. In point of fact the eye is under-developed, undergrown; and we shall see presently that this under-development or undergrowth sometimes applies not only to the bulk of the organ as a whole, and to the comparatively small distance between the optical center and the retina, but also to the formation and receptive power of the nerve filaments of which the screen is composed.

(To be continued.)

Dr. W. L. McCaw's Book.

THE article on "How to Use a Trial Case of Lenses," by Dr. W. L. McCaw, published in the Optical Department, March 30, has aroused considerable interest among the opticians throughout the country and a demand for the book on this subject to which he refers as having been written by him. We give here a few letters received in reference to this matter, and will say in general reply to the questions put to us that W. L. McCaw, M. D., is located at 391 S. Main St., Geneva, N. Y., and letters addressed to him undoubtedly will receive attention.

COLUMBUS, GA., April 4, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly inform us whether you can get us Dr. W. L. McCaw's book, "How to Use a Trial Case of Lenses," mentioned in your issue of March 30, 1898. If you cannot procure it for us, kindly give us his address, so as we may communicate with him. Yours truly,

KINSEL & PETRI.

KINGSTON, MASS., April 7, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please send me "How to Use the Trial Case," by Dr. McCaw, mentioned in the "Optical Department" of your March 30 number; or if you cannot furnish it please let me know where I can buy it. Yours,

JOHN FARRINGTON.

MURRAY, IOWA, April 2, 1898.

Editor of THE JEWELERS' CIRCULAR:

You will find enclosed postal card upon which send us the address of Dr. W. L. McCaw. He has an article in March 30 CIRCULAR upon "How to Use a Trial Case of Lenses."

Very truly yours,

BISHOP & ROBERTS.

ROCKFORD, ILL., April 5, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please inform me regarding Dr. McCaw's book on optics; where I can get it and at what price? The book is spoken of in last CIRCULAR.

And oblige yours,

N. E. BENOIT.

COLUMBUS, GA., April 6, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly advise where I can get the book mentioned in your CIRCULAR of March 30, "How to Use a Trial Case of Lenses," by Dr. W. L. McCaw, and price, and oblige. Yours truly,

C. SCHOMBURG.

The Late Dr. Evans' Jewels.

DR. EVANS, the famous dentist who died a few months ago in Paris, had mentioned in his will a number of jewels which he wished to bequeath to certain heirs. A casual examination through the doctor's effects did not reveal their presence, and it was supposed that they had been disposed of some time prior to his death. The other day, however, they came to light. In the drawer was an enormous collection of precious stones, including two magnificent sets of diamonds, besides a quantity of remarkably large and pure unset diamonds, rubies, emeralds, and other precious stones, together with a profusion of jewels. The diamonds were, it is said, presented to him by Napoleon III., the Emperor Frederick, the Empress Frederick, and other crowned heads. The value of the treasure has been placed at 250,000f.—New York *Times*.

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Do not fail to inspect our lines of Art Ware, Curios and Jewelers' Sundries before placing orders elsewhere.

We send out no travelers and only take **Import Orders** on these lines up to **May 15th;** after that date the samples will be sold out to make room for next season's lines. Some of these may be selected now and delivered after May 15th.

Geo. Borgfeldt & Co.,

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The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE PAIRPOINT MFG. CO.'S SPRING LINES.

CHANGES which are now being made in the New York establishment of the Pairpoint Mfg. Co., at 46 Murray St., will be completed this month, and thereafter the company's products will be shown on the second floor of the building. The silver plate part of the business having been practically discontinued, the entire energies of the concern will hereafter be expended in pushing their lines of rich cut and decorated glass ware and fine china, which they have supplied to the jewelers for many years. The new Spring lines, which are expected to be ready in about a week, will immediately be exhibited at these salesrooms.

*

BAWO & DOTTER'S "ELITE" CHIMING MOVEMENT.

THE "Elite" chiming movement of Bawo & Dotter is to be found in a shipment of fine mantel clocks which they have just received and put on display in the clock department of their establishment at 26-32 Barclay St., New York. These clocks, which come in several styles and in different woods, have nine gongs instead of five gongs, and eight bells as had their former lines. The gongs of the "Elite" movement are claimed by the makers to be among the most perfect on the market in vibrating qualities and have deep and resonant tones, giving most harmonious effects. While not expensive, the movement is one which has given excellent results. Bawo & Dotter now carry in stock a full line of all the materials necessary for repairing these clocks.

*

BODENBACH POTS, ETC., FOR THE SPRING AND SUMMER.

TO supply the demand which commences in late Spring and early Summer, C. L. Dwenger, 35 Park Place, New York, is now displaying a new line of Bodenbach pots and pedestals in various styles and sizes. Many varieties of decorations appear, large figure panels, gray monochrome landscapes and marine views, floral effects of many kinds and a large number of relief rococco designs. Green in one of its various shades appears on nearly every one of the pieces, either in shaded effects or in combination with other hues. In addition to the pots and pedestals are tall glass vases, umbrella stands and an especially large line of small jardinieres of the same ware.

*

A RARE OPPORTUNITY FOR JEWELERS.

THE stock of bric-à-brac, pottery, china, etc., carried by Hinrichs & Co. is now fast disappearing, owing to the liquidation of the business of this firm. A retail auction sale is now being conducted at their establishment, 29-31 Park Place, New York, by auctioneer A. J. Comrie, and two trade auctions are announced. The first of these, to be held April 12 and 13, covers many lines, some new, others staple, which the firm have imported especially for the jewelry trade. E. Bissell & Sons are the auctioneers. THE RAMBLER.

Inexpensive Art Pottery.

IT is a gratifying sign, says the *Pottery Gazette*, London, that inexpensive art pottery is growing so rapidly in demand. It may, furthermore, be said that it is marvelous what beautiful art pottery can be purchased for a comparatively few coppers. The form and decoration of this pottery bears ample testimony to the desire prevailing in this home loving country for the simple and the beautiful. In few trades has so much been done by manufacturers in the way of teaching the people to appreciate true art, the beautiful in nature. In this way the art instincts of the masses are gradually developing, and with the development comes the desire to possess an object of beauty. Nearly every British home shows signs of this. A short time spent in going through the warehouses of the potteries, or a stroll through the principal streets of any large town will show clearly how much is being now done by the pottery manufacturer to meet the art wishes of the multitude. Altogether this is a hopeful sign for our better class workmen, and it is left to our manufacturers to leave nothing undone that can be done to supply the class of goods required.

To Remove Scratches From Glass.—Obtain a small quantity of putty powder and a piece of felt or leather, preferably the latter. Make the putty powder into a paste with water and rub with the felt. This method is guaranteed to remove scratches, as it is used for beveling edges of plate glass. You can use rouge in place of putty, but the rouge is rather difficult to get in small quantities. We have tried different spirits and oils with the putty for quickness, but find it generally leaves a bloom or a stain on the glass.

The Famous Milan Albero.

SEVEN BRANCHED candlesticks were made during the eleventh and following centuries after the example of that of the Jewish temple. They were on a large scale, and were usually of bronze or of some other alloyed metal. Many of them show the remains of gilding; the bosses were not unfrequently decorated with enamel and polished crystals. Without

SEVEN BRANCHED CANDLESTICK IN MILAN CATHEDRAL.

calling them absolute imitations of the candlestick in the arch of Titus, they are in accordance with the general outlines and divisions of the original, but with details

LOWER BOSS OF CANDLESTICK, MILAN CATHEDRAL.

such as the goldsmiths of the day were used to produce. Absolute imitation was rarely understood or attempted by artists of the Middle Ages, whether builders, sculptors, or painters. The largest, richest in design,

and most complete candlestick of that time that now remains is the albero of Milan. It was originally brought to Milan from Rome.

PART OF BASE OF CANDLESTICK, MILAN CATHEDRAL.

A complete cast of this candlestick is in the Kensington Museum, London, and we give an engraving of it. It is of gilt bronze, over 14 feet high, made up of straight reeded stem divided by bold round bosses by which the sets of branches are joined to the body of the candlestick. Graceful leaf work, answering to the involucrum, in which the nut grows, issues from the bosses which divide the lengths of the stem and branches. The base is made of four dragons, the tails rolled upwards in bold volutes, in which are figures representing the great rivers of Italy. Rolled foliage and dragon work with figures and the zodiacal signs fill up the spaces between the four dragons. It has probably been restored and some figures replaced in the sixteenth century.

Woman as a Jewelry Merchant.

MRS. C. P. BARNES, who conducts a jewelry business in Louisville, Ky., gave recently to a newspaper reporter some of her ideas on the adaptability of women to the jewelry business.

"It is a business," said Mrs. Barnes, "in which I would advise any woman with a small capital to invest. Especially would I advise her to invest in solid silver ware. It is always salable, and is something any woman displays more taste in selecting than men. Toilet articles are another item which women are best fitted to handle. Too many women are crowding into the old, well worn paths of business. They should try new fields, and, personally, I know of none in which women are so badly needed as mine. Woman's eye for the beautiful and her artistic sense is more needed in the jeweler's business just now than in millinery or notions. Look at the waste in millinery goods. A lot of flowers and ribbons and straw hats bought one Spring is not in style the next, and what does the proprietress do with these old goods? Why, she must sell them at a loss.

"Women have been very successful in designing for textile fabrics, bric-à-brac, sculpture and painting. Why not learn the needs of art in jewelry and silver ware? Manufacturers will pay any price for new designs in silver tea sets, etc. And where is there more need of feminine brains than in designing artistic jewelry, especially settings for precious stones." Speaking of the possibilities of women becoming experts in the buying of diamonds, Mrs. Barnes said: "To my surprise I have found that women can become better judges of diamonds than men. They have keener perception of their qualities and a better eye for clearness and luster. I was also surprised to find that women feel better satisfied to depend on the judgment and word of a woman than they do when buying these stones of men. Diamonds are too dear to every feminine heart for women not to be good judges of them."

The Australian Opal Co., 57 Maiden Lane, New York, are showing beautiful and varied assortments of rubies, among which are a few gems of unusual value. Their stock also includes some rarely fine emeralds, exquisite in shape and color, and select assortments of pearls.

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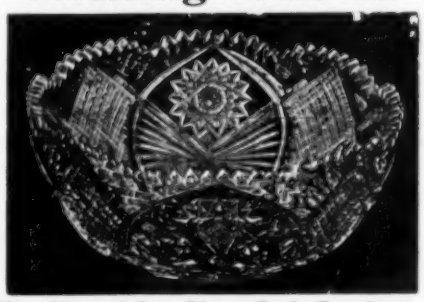

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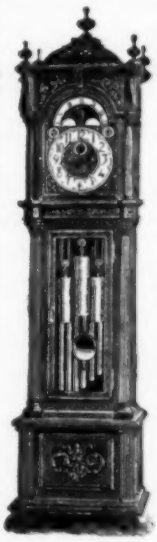

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